

CONSOLIDATED FINANCIAL STATEMENTS
FOR THE FISCAL YEAR ENDED 31 DECEMBER 2020

**CIC39 CORPORATION** 

# **CONTENTS**

|    |   | Page    |
|----|---|---------|
| 1. | Contents  | 1       |
| 2. | Statement of the Board of Directors   | 2 - 5   |
| 3. | Independent Auditor's report  | 6       |
| 4. | Consolidated Balance sheet as of 31 December 2020   | 7 - 10  |
| 5. | Consolidated Income statement for the fiscal year ended 31 December 2020                  | 11      |
| 6. | Consolidated Cash flow statement<br>for the fiscal year ended 31 December 2020            | 12 - 13 |
| 7. | Notes to the Consolidated financial statements for the fiscal year ended 31 December 2020 | 14 - 44 |
| 8. | Appendix  | 45 - 48 |

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## STATEMENT OF THE BOARD OF DIRECTORS

The Board of Directors of CIC39 Corporation (hereinafter referred to as "the Corporation") presents this statement together with the Consolidated Financial Statements for the fiscal year ended 31 December 2020, including the Financial Statements of the Corporation and those of its subsidiaries (hereinafter collectively referred to as "the Group").

**Business highlights** 

CIC39 Corporation (renamed from Construction Investment Corporation 3-2) is an enterprise which was equitized from a State-owned enterprise - Construction Investment Company 3-2 under the Decision No. 1214/QĐ-UBND dated 21 April 2008 of People's Committee of Binh Duong Province. The Corporation has been operating in accordance with the Business Registration Certificate No. 3700146225, registered for the first time on 24 December 2008 and amended for the 11th time on 18 May 2020, granted by the Department of Planning and Investment of Binh Duong Province.

## Head office

: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province. Address

: (84 - 274) 3 759 446 Tel. : (84 - 274) 3 755 605 Fax

## The Corporation has the following affiliates:

| Affiliates               | Address   |
|--------------------------|---|
| Branch of CIC39 Corpor   | ation - Construction No. 635/1A, 1K Highway, Tan An Quarter, Tan Dong   |
| Stone Plant              | Hiep Ward, Di An City, Binh Duong Province                              |
| Branch of CIC39 Cornorat | ion - Concrete Sewer No. 6, Hill Road 16, Cay Cham Quarter, Thanh Phuoc |

Ward, Tan Uyen Town, Binh Duong Province

Branch of CIC39 Corporation - Concrete Brick No. 5/138 Binh Duong Boulevard, Hoa Lan 1 Quarter, Thuan Giao Ward, Thuan An City, Binh Duong Plant Province

No. 216B, Bung Thuoc Hamlet, Long Nguyen

No. 1/278, 22/12 Street, Hoa Lan 2 Quarter, Thuan Giao

Commune, Bau Bang District, Binh Duong Province

Business location of CIC39 Corporation -Long Nguyen Concrete Plant

Business location of CIC39 Corporation -279 Construction Material Trading Center

Ward, Thuan An City, Binh Duong Province

Principal business activities of the Corporation as in the Business Registration Certificate are:

- Growing rubber trees;
- Dismantling;
- Drainage and waste water treatment;
- Installing industrial machinery and equipment;
- Wholesaling mining and construction machinery, equipment and spare parts; wholesaling electrical machinery and equipment, electrical materials (generators, electric motors, wires and other equipment used in electrical circuits);
- Wholesaling materials, other installation equipment in construction;
- Trading iron and steel;
- Trading real estate; leasing land, offices, houses and workshops (in accordance with the planning); providing services related to traffic bridges, ferry bridges by waterways and by roads;
- Providing consultancy, brokerage on real estate, land use right auction;
- Preparing construction sites;
- Completing construction works;
- Producing beds, wardrobes, tables, chairs;
- Wholesaling computers, peripheral devices and software;
- Providing goods transportation by road;
- Cargo loading and unloading for road transportation;



- Leasing motor vehicles;
- Growing trees, urban grass;
- Installing low-voltage power grids and stations with lines of under 35KV; constructing lighting systems; installing equipment: protection, alarms, fire protection systems, lightning protection systems for construction works;
- Forging, stamping, pressing and laminating metal; refining metal powder (not forging, stamping, pressing, laminating, refining metal at the head office, the head office is only for transaction offices); mechanical processing (except for metal handling, coating, plating);
- Trading telecommunications equipment, audio-visual equipment;
- Warehouse operations (except for coal, scrap, chemicals);
- Exploiting stone, sand, gravel, soil and clay (only after obtaining permits from competent agencies); processing stone;
- Wholesaling engine fuel (not set up a gas station at the head office);
- Providing construction consultancy. Designing civil and industrial construction works, road traffic
  works: designing architecture for works; designing interior and exterior for works; designing landscape;
  designing construction structure; designing electrical electromechanical works; designing water
  supply and drainage; designing ventilation heat supply and drainage; designing information and
  communication networks in construction works; designing fire protection;
- Contributing capital, purchasing shares;
- Weighing goods in relation to transportation;
- Other unclassified wholesaling: Trading instrument, equipment, materials for fire prevention and fighting;
- Constructing road works;
- Wood exploitation;
- Constructing residential houses;
- Exploiting other forest products except wood;
- Constructing non-residential houses;
- Constructing electrical works;
- Growing other perennial plants;
- Constructing water supply and drainage works;
- Forest plantation, taking care and nursing forest trees;
- Constructing telecommunications and communication works;
- Constructing other public works;
- Constructing other public works; dredging canals, sewers and rivers; constructing waste treatment systems;
- Acting as an agent of sales and goods consignment, commercial brokerage, (except for real estate brokerage, securities brokerage; marriage brokerage involving foreign elements, brokerage for adoption of fathers, mothers, children, adoption involving foreign elements), properties auctions;
- Growing flowers and ornamental plants;
- Producing concrete and products from cement and plaster; producing bricks and tiles (with tuynel technology)
- Leasing construction machinery and equipment;
- Installing, constructing water supply, drainage, heating and air-conditioning systems;
- Providing consultancy, guidance and executive assistance to businesses and other organizations on management issues, such as strategy and operation plan, human resource policies, implementation and plan; production schedule and monitoring plan. This service provision may include consultancy, guidance or operational assistance to the business;
- Physical, chemical testing and other analyses of all materials and products include: testing sound and vibration; testing the composition and purity of minerals; testing the physical composition and efficiency of materials, such as strength, durability, thickness, radioactivity, etc.; testing welding techniques and welds; analyzing errors.

## Board of Management and Executive Officers

The Board of Management and the Executive Officers of the Corporation during the year and as of the date of this statement include:

## The Board of Management

| Full name            | Position | Appointing/re-appointing/resigning date |
|----------------------|----------|---|
| Mr. Vo Van Lanh      | Chairman | Resigned on 01 August 2020              |
| Mr. Nguyen Le Van    | Chairman | Appointed on 01 August 2020             |
| Mr. Tran Van Binh    | Member   | Re-appointed on 23 April 2019           |
| Mr. Vo Van Lanh      | Member   | Appointed on 01 August 2020             |
| Mr. Nguyen Le Van    | Member   | Resigned on 01 August 2020              |
| Mr. Nguyen Huu Nghia | Member   | Appointed on 23 April 2019              |
| Mr. Trinh Tien Bay   | Member   | Appointed on 23 April 2019              |

#### The Board of Directors

| Full name         | Position                | Re-appointing date |  |
|-------------------|-------------------------|--------------------|--|
| Mr. Vo Van Lanh   | General Director        | 25 March 2020      |  |
| Mr. Tran Van Binh | Deputy General Director | 25 March 2020      |  |

## Legal Representative

The Corporation's legal representative during the year and as of the date of this statement is Mr. Vo Van Lanh - General Director (re-appointed on 25 March 2020).

#### Auditors

A&C Auditing and Consulting Co., Ltd. has been appointed to perform the audit on the Group's Consolidated Financial Statements for the fiscal year ended 31 December 2020.

## Responsibilities of the Board of Directors

The Board of Directors is responsible for the preparation of the Consolidated Financial Statements to give a true and fair view of the consolidated financial position, the consolidated financial performance and the consolidated cash flows of the Group during the year. In order to prepare these Consolidated Financial Statements, the Board of Directors must:

- select appropriate accounting policies and apply them consistently;
- make judgments and estimates prudently;
- state clearly whether the accounting standards applied to the Group are followed or not, and all the material differences from these standards are disclosed and explained in the Consolidated Financial Statements;
- prepare the Consolidated Financial Statements of the Group on the going-concern basis, except for the cases that the going-concern assumption is considered inappropriate;
- design and implement effectively the internal control system in order to ensure that the preparation and presentation of the Consolidated Financial Statements are free from material misstatements due to frauds or errors.

The Board of Directors hereby ensures that all the accounting books of the Group have been fully recorded and can fairly reflect the financial position of the Group at any time, and that all the accounting books have been prepared in compliance with the applicable Accounting System. The Board of Directors is also responsible for managing the Group's assets and consequently has taken appropriate measures to prevent and detect frauds and other irregularities.

The Board of Directors hereby commits to the compliance with the aforementioned requirements in preparation of the Consolidated Financial Statements.

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Approval of the Financial Statements

The Board of Directors hereby approves the accompanying Consolidated Financial Statements, which give a true and fair view of the consolidated financial position as of 31 December 2020, the consolidated financial performance and the consolidated cash flows for the fiscal year then ended of the Group, in conformity with the Vietnamese Accounting Standards and System and other legal regulations related to the preparation and presentation of the Consolidated Financial Statements.

For and on behalf of the Board of Directors,

CÓNG TY
CÓ PHẨY
CIC39
S

AN-T. BINH DIS

Vo Van Lanh General Director

Date: 07 April 2021





Head Office

: 02 Truong Son St., Tan Binh Dist., Ho Chi Minh City, Vietnam

Branch in Ha Noi

: 40 Giang Vo St., Dong Da Dist., Ha Noi City, Vietnam

Branch in Can Tho : 15-13 Vo Nguyen Giap St., Cai Rang Dist., Can Tho City, Vietnam

Branch in Nha Trang: Lot STH 06A.01, St. No.13, Le Hong Phong II Urban Area, Nha Trang City, Vietnam Tel: +84 (0258) 246 5151 kttv.nt@a-c.com.vn

Tel: +84 (0292) 376 4995 kttv.ct@a-c.com.vn



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No. 1.0999/21/TC-AC

## INDEPENDENT AUDITOR'S REPORT

To:

THE SHAREHOLDERS, THE BOARD OF MANAGEMENT AND THE BOARD OF DIRECTORS

CIC39 CORPORATION

We have audited the accompanying Consolidated Financial Statements of CIC39 Corporation (hereinafter referred to as "the Corporation") and its subsidiaries (hereinafter collectively referred to as "the Group"), which were prepared on 03 April 2021 (from page 07 to page 48), including the Consolidated Balance Sheet as of 31 December 2020, the Consolidated Income Statement, the Consolidated Cash Flow Statement for the fiscal year then ended and the Notes to the Consolidated Financial Statements.

#### Responsibilities of the Board of Directors

The Corporation's Board of Directors is responsible for the preparation, true and fair presentation of these Consolidated Financial Statements in accordance with Vietnamese Accounting Standards and System as well as the legal regulations related to the preparation and presentation of the Consolidated Financial Statements; and responsible for such internal controls as the Board of Directors determines necessary to enable the preparation and presentation of the Consolidated Financial Statements to be free from material misstatements due to frauds or errors.

#### Responsibilities of Auditors

Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical standards and requirements and plan and perform the audit to obtain reasonable assurance about whether the Consolidated Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Consolidated Financial Statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Consolidated Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and true and fair presentation of the Consolidated Financial Statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the Consolidated Financial Statements.

We believe that the audit evidences we have obtained are sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion of the Auditors**

In our opinion, the Consolidated Financial Statements referred to above give a true and fair view, in all material respects, of the consolidated financial position of the Group as of 31 December 2020, its consolidated financial performance and its consolidated cash flows for the fiscal year then ended, in accordance with the Vietnamese Accounting Standards and System as well as the legal regulations related to the preparation and presentation of the Consolidated Financial Statements.

For and on behalf of

A&C Auditing and Consulting Co., Ltd.

TRÁCH NHIỆM HỮU H

KIÊM TOÁN VÀ TU

Nguyen Minh Tri Deputy General Director

Audit Practice Registration Certificate No. 0089-2018-008-1

Ho Chi Minh City, 07 April 2021

Phan Vu Cong Ba - Auditor

Audit Practice Registration Certificate No. 0197-2018-008-1

Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS For the fiscal year ended 31 December 2020

# CONSOLIDATED BALANCE SHEET

As of 31 December 2020

Unit: VND

|      | ITEMS  | Code | Note | Ending balance  | Beginning balance |
|------|--|------|------|-----------------|-------------------|
| A -  | CURRENT ASSETS                                       | 100  | e ×  | 489.073.472.602 | 430.996.731.153   |
| I.   | Cash and cash equivalents                            | 110  | V.1  | 90.427.262.563  | 67.504.283.675    |
| 1.   | Cash   | 111  |      | 80.979.302.887  | 28.002.842.845    |
| 2.   | Cash equivalents                                     | 112  |      | 9.447.959.676   | 39.501.440.830    |
| 11.  | Short-term financial investments                     | 120  |      | 111.320.310.125 | 104.533.489.605   |
| 1.   | Trading securities                                   | 121  |      | -               | 1 <del>-</del>    |
| 2.   | Provisions for devaluation of trading securities     | 122  |      |                 | 121               |
| 3.   | Held-to-maturity investments                         | 123  | V.2a | 111.320.310.125 | 104.533.489.605   |
| III. | Short-term receivables                               | 130  |      | 218.610.229.322 | 179.134.553.767   |
| 1.   | Short-term trade receivables                         | 131  | V.3  | 118.343.305.370 | 117.261.089.060   |
| 2.   | Short-term prepayments to suppliers                  | 132  | V.4  | 18.200.230.160  | 41.755.270.605    |
| 3.   | Short-term inter-company receivables                 | 133  |      | =               | 0 <del>=</del>    |
| 4.   | Receivable according to the progress of construction |      |      |                 |                   |
|      | contract   | 134  |      | -               | -                 |
| 5.   | Receivables for short-term loans                     | 135  |      | -7              | ₩                 |
| 6.   | Other short-term receivables                         | 136  | V.5  | 83.024.821.392  | 36.418.247.501    |
| 7.   | Allowance for short-term doubtful debts              | 137  | V.6  | (958.127.600)   | (16.300.053.399)  |
| 8.   | Deficit assets for treatment                         | 139  |      | <del>*</del> :  | F1                |
| IV.  | Inventories  | 140  | V.7  | 67.112.186.180  | 79.070.247.760    |
| 1.   | Inventories  | 141  |      | 67.197.602.703  | 79.227.943.713    |
| 2.   | Allowance for inventories                            | 149  |      | (85.416.523)    | (157.695.953)     |
| V.   | Other current assets                                 | 150  |      | 1.603.484.412   | 754.156.346       |
| 1.   | Short-term prepaid expenses                          | 151  | V.8a | 505.583.167     | 744.772.437       |
| 2.   | Deductible VAT                                       | 152  |      | 980.562.701     | 9.383.909         |
| 3.   | Taxes and other receivables from the State           | 153  | V.16 | 117.338.544     | 9 ==              |
| 4.   | Trading Government bonds                             | 154  |      |                 |                   |
| 5.   | Other current assets                                 | 155  |      | -               | -                 |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Consolidated Balance Sheet (cont.)

|      | ITEMS   | Code | Note _ | Ending balance                         | Beginning balance   |
|------|---|------|--------|--|---|
| В -  | NON-CURRENT ASSETS  | 200  |        | 486.807.726.937                        | 464.559.239.312   |
| I.   | Long-term receivables   | 210  |        | <b></b>                                |   |
| 1.   | Long-term trade receivables                                   | 211  |        | <b>5</b> 0                             |   |
| 2.   | Long-term prepayments to suppliers                            | 212  |        |  | ভ   |
| 3.   | Working capital in affiliates                                 | 213  |        | 26                                     | <b>SE</b>   |
| 4.   | Long-term inter-company receivables                           | 214  |        | ##.C                                   | in the second   |
| 5.   | Receivables for long-term loans                               | 215  |        |  | <del>-</del> |
| 6.   | Other long-term receivables                                   | 216  |        |  | 2   |
| 7.   | Allowance for long-term doubtful debts                        | 219  |        | ₩.                                     | =   |
| II.  | Fixed assets  | 220  |        | 197.229.974.268                        | 181.416.876.555   |
| 1.   | Tangible fixed assets   | 221  | V.9    | 135.234.862.208                        | 139.804.211.575   |
| -    | Historical cost   | 222  |        | 269.941.213.320                        | 256.132.235.931   |
| -    | Accumulated depreciation                                      | 223  |        | (134.706.351.112)                      | (116.328.024.356)   |
| 2.   | Financial leased assets                                       | 224  |        | -                                      | 原物  |
| -    | Historical cost   | 225  |        |  | 21  |
| -    | Accumulated depreciation                                      | 226  |        | ₩                                      |   |
| 3.   | Intangible fixed assets                                       | 227  | V.10   | 61.995.112.060                         | 41.612.664.980  |
| -    | Initial cost  | 228  |        | 101.337.823.261                        | 79.414.887.427  |
| -    | Accumulated amortization                                      | 229  |        | (39.342.711.201)                       | (37.802.222.447)  |
| III. | Investment property   | 230  | V.11   | 4.820.302.385                          | 5.379.883.601   |
| -    | Historical costs  | 231  |        | 8.331.392.116                          | 8.331.392.116   |
| -    | Accumulated depreciation                                      | 232  |        | (3.511.089.731)                        | (2.951.508.515)   |
| IV.  | Long-term assets in process                                   | 240  |        | 2.193.394.735                          | 25.724.284.603  |
| 1.   | Long-term work in process                                     | 241  |        |  | -   |
| 2.   | Construction-in-progress                                      | 242  | V.12   | 2.193.394.735                          | 25.724.284.603  |
| V.   | Long-term financial investments                               | 250  |        | 214.535.197.257                        | 185.369.117.831   |
| 1.   | Investments in subsidiaries                                   | 251  |        | ************************************** |   |
| 2.   | Investments in joint ventures and associates                  | 252  | V.2b   | 130.880.161.543                        | 107.969.423.629   |
| 3.   | Investments in other entities                                 | 253  | V.2c   | 66.629.694.202                         | 66.629.694.202  |
| 4.   | Provisions for devaluation of long-term financial investments | 254  |        | (224.658.488)                          | . <del></del>   |
| 5    | Held-to-maturity investments                                  | 255  | V.2a   | 17.250.000.000                         | 10.770.000.000  |
|      | 370   |      | ٧.24   |  |   |
| VI.  | Other non-current assets                                      | 260  |        | 68.028.858.292                         | 66.669.076.722  |
| 1.   | Long-term prepaid expenses                                    | 261  | V.8    | 68.028.858.292                         | 66.058.143.290  |
| 2.   | Deferred income tax assets                                    | 262  | V.13   | -                                      | 610.933.432   |
| 3.   | Long-term components and spare parts                          | 263  |        | •                                      | -   |
| 4.   | Other non-current assets                                      | 268  |        | -                                      | <del>-</del>  |
| 5.   | Goodwill  | 269  |        | 1=1                                    | <del>.</del>  |
|      | TOTAL ASSETS  | 270  |        | 975.881.199.539                        | 895.555.970.465   |



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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Consolidated Balance Sheet (cont.)

|     | ITEMS   | Code | Note  | Ending balance  | Beginning balance |
|-----|---|------|-------|-----------------|-------------------|
| C - | LIABILITIES                                       | 300  |       | 425.615.849.859 | 383.721.854.880   |
| I.  | Current liabilities                               | 310  |       | 382.985.782.359 | 337.421.263.380   |
| 1.  | Short-term trade payables                         | 311  | V.14  | 16.562.216.645  | 27.232.750.374    |
| 2.  | Short-term advances from customers                | 312  | V.15  | 52.239.905.309  | 25.820.228.584    |
| 3.  | Taxes and other obligations to the State Budget   | 313  | V.16  | 4.788.421.771   | 17.411.389.595    |
| 4.  | Payables to employees                             | 314  | V.17  | 10.468.833.766  | 10.256.475.776    |
| 5.  | Short-term accrued expenses                       | 315  | V.18  | 30.404.287.004  | 32.627.567.682    |
| 6.  | Short-term inter-company payables                 | 316  |       | ¥               | ((444)            |
| 7.  | Payable according to the progress of construction |      |       |                 |                   |
|     | contracts   | 317  |       | -               |                   |
| 8.  | Short-term unearned revenue                       | 318  |       | 14.545.449      | -                 |
| 9.  | Other short-term payables                         | 319  | V.19  | 8.025.008.546   | 11.137.287.446    |
| 10. | Short-term borrowings and financial leases        | 320  | V.20a | 249.531.557.501 | 210.149.867.165   |
| 11. | Provisions for short-term payables                | 321  | V.21  | 4.280.600.880   | 594.328.619       |
| 12. | Bonus and welfare funds                           | 322  | V.22  | 6.670.405.488   | 2.191.368.139     |
| 13. | Price stabilization fund                          | 323  |       |                 | ä                 |
| 14. | Trading Government bonds                          | 324  |       | in the second   | =                 |
| II. | Non-current liabilities                           | 330  |       | 42.630.067.500  | 46.300.591.500    |
| 1.  | Long-term trade payables                          | 331  |       |                 | 21                |
| 2.  | Long-term advances from customers                 | 332  |       | =               | =:                |
| 3.  | Long-term accrued expenses                        | 333  |       | ·               | <del>-</del>      |
| 4.  | Inter-company payables for working capital        | 334  |       |                 | ¥                 |
| 5.  | Long-term inter-company payables                  | 335  |       | -               | -                 |
| 6.  | Long-term unearned revenue                        | 336  |       | ~               | *                 |
| 7.  | Other long-term payables                          | 337  |       | 1-              |                   |
| 8.  | Long-term borrowings and financial leases         | 338  | V.20b | 42.630.067.500  | 46.300.591.500    |
| 9.  | Convertible bonds                                 | 339  |       | 2               | ∞:                |
| 10. | Preferred shares                                  | 340  |       | ÷               | 5 <del>5</del>    |
| 11. |   | 341  |       | =               | -                 |
| 12. | Provisions for long-term payables                 | 342  |       | 8               | 5 <del>-2</del>   |
| 13. |   | 343  |       | -               | -                 |
|     |   |      |       |                 | 47                |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Consolidated Balance Sheet (cont.)

| ITEMS                                    | Code   | Note   | Ending balance  | Beginning balance   |
|--|--|--|---|---|
| OWNERS' EQUITY                           | 400  |  | 550.265.349.680   | 511.834.115.585   |
| Owners' equity                           | 410  |  | 550.265.349.680   | 511.834.115.585   |
| Capital                                  | 411  |  | 150.301.450.000   | 150.301.450.000   |
| Ordinary shares carrying voting right    | 411a   | V.23   | 150.301.450.000   | 150.301.450.000   |
| Preferred shares                         | 4116   |  | 2   | 22  |
| Share premiums                           | 412  | V.23   | 2.190.000.000   | 2.190.000.000   |
| Bond conversion options                  | 413  |  |   | Ē   |
| Other sources of capital                 | 414  |  | 14.   | <u> </u>  |
| Treasury stocks                          | 415  |  | ¥t  | -   |
| Differences on asset revaluation         | 416  |  | HI  | 77  |
| Foreign exchange differences             | 417  |  | - Tool  | <del>§</del>  |
| Investment and development fund          | 418  | V.23   | 195.974.864.344   | 166.930.637.926   |
| Business arrangement supporting fund     | 419  |  | -   | - )   |
| Other funds                              | 420  |  | *   | - (3)   |
| Retained earnings                        | 421  | V.23   | 199.832.909.327   | 192.444.430.206   |
| Retained earnings accumulated            |  |  |   | N).   |
| to the end of the previous period        | 421a   |  | 163.600.643.538   | 192.444.430.206   |
| Retained earnings of the current period  | 421b   |  | 36.232.265.788  | *   |
| Construction investment fund             | 422  |  | -   | - 1   |
| Benefits of non-controlling shareholders | 429  | V.23   | 1.966.126.009   | (32.402.547)  |
| Other sources and funds                  | 430  |  | ·   | <b></b>   |
| Sources of expenditure                   | 431  |  | 15.   | -   |
| Fund to form fixed assets                | 432  |  | -   | -   |
| TOTAL LIABILITIES AND OWNERS' EQUITY     | 440  |  | 975.881.199.539   | 895.555.970.465   |
|  | Owners' equity Capital Ordinary shares carrying voting right Preferred shares Share premiums Bond conversion options Other sources of capital Treasury stocks Differences on asset revaluation Foreign exchange differences Investment and development fund Business arrangement supporting fund Other funds Retained earnings Retained earnings accumulated to the end of the previous period Retained earnings of the current period Construction investment fund Benefits of non-controlling shareholders  Other sources and funds Sources of expenditure Fund to form fixed assets | OWNERS' EQUITY  Owners' equity Capital Ordinary shares carrying voting right Preferred shares Share premiums Bond conversion options Other sources of capital Treasury stocks Differences on asset revaluation Foreign exchange differences Investment and development fund Business arrangement supporting fund Other funds Retained earnings Retained earnings accumulated to the end of the previous period Retained earnings of the current period Construction investment fund Benefits of non-controlling shareholders  Other sources and funds Sources of expenditure Fund to form fixed assets  410  411a  412  413  414  415  416  Foreign exchange differences 417  Investment and development fund 418  418  419  419  420  421a  421a  421b  Construction investment fund 422  Benefits of non-controlling shareholders 429  Other sources and funds Sources of expenditure 431  Fund to form fixed assets | OWNERS' EQUITY  Owners' equity Capital Ordinary shares carrying voting right Preferred shares Share premiums All2 V.23 Bond conversion options Other sources of capital Treasury stocks Differences on asset revaluation Foreign exchange differences Investment and development fund Business arrangement supporting fund Other funds Retained earnings Retained earnings accumulated to the end of the previous period Retained earnings of the current period Construction investment fund Benefits of non-controlling shareholders  Other sources and funds Sources of expenditure Fund to form fixed assets  410 V.23 V.23 V.23 V.23 V.23 V.23 V.23 V.23 | OWNERS' EQUITY         400         550.265.349.680           Owners' equity         410         550.265.349.680           Capital         411         150.301.450.000           Ordinary shares carrying voting right         411a         V.23         150.301.450.000           Preferred shares         411b         -         -           Share premiums         412         V.23         2.190.000.000           Bond conversion options         413         -         -           Other sources of capital         414         -         -           Treasury stocks         415         -         -           Differences on asset revaluation         416         -         -           Foreign exchange differences         417         -         -           Investment and development fund         418         V.23         195.974.864.344           Business arrangement supporting fund         419         -         -           Other funds         420         -         -           Retained earnings         421         V.23         199.832.909.327           Retained earnings of the current period         421a         163.600.643.538           Retained earnings of the current period         421b         3 |

Do Viet Cuong Preparer Nguyen Xuan Hieu Chief Accountant Vo Van Lanh General Director

Birth Duong, 03 April 2021

## CONSOLIDATED INCOME STATEMENT

For the fiscal year ended 31 December 2020

Unit: VND

| ITEMS |   | Code     | Note  | Current year                     | Previous year                        |  |
|-------|---|----------|-------|----------------------------------|--------------------------------------|--|
| 1.    | Sales   | 01       | VI.1  | 638.232.429.348                  | 802.277.757.403                      |  |
| 2.    | Sales deductions  | 02       | VI.2  | 13.066.130                       | 164.895.739                          |  |
| 3.    | Net sales   | 10       | VI.1  | 638.219.363.218                  | 802.112.861.664                      |  |
| 4.    | Cost of sales   | 11       | VI.3  | 512.512.999.760                  | 677.427.024.155                      |  |
| 5.    | Gross profit  | 20       |       | 125.706.363.458                  | 124.685.837.509                      |  |
| 6.    | Financial income  | 21       | VI.4  | 16.406.707.428                   | 14.294.518.551                       |  |
| 7.    | Financial expenses In which: Loan interest expenses     | 22<br>23 | VI.5  | 18.003.512.920<br>17.778.854.432 | <b>14.522.730.676</b> 14.521.330.676 |  |
| 8.    | Gain or loss in joint ventures, associates              | 24       | V.2b  | 7.041.922.610                    | 7.000.188.500                        |  |
| 9.    | Selling expenses  | 25       | VI.6  | 35.151.850.484                   | 28.875.707.593                       |  |
| 10.   | General and administration expenses                     | 26       | VI.7  | 4.056.818.583                    | 21.572.788.275                       |  |
| 11.   | Net operating profit                                    | 30       |       | 91.942.811.509                   | 81.009.318.016                       |  |
| 12.   | Other income  | 31       | VI.8  | 8.674.036.073                    | 11.785.798.851                       |  |
| 13.   | Other expenses  | 32       | VI.9  | 163.221.700                      | 835.374.842                          |  |
| 14.   | Other profit  | 40       |       | 8.510.814.373                    | 10.950.424.009                       |  |
| 15.   | Total accounting profit before tax                      | 50       |       | 100.453.625.882                  | 91.959.742.025                       |  |
| 16.   | Current income tax                                      | 51       | V.16  | 16.730.562.163                   | 10.902.428.547                       |  |
| 17.   | Deferred income tax                                     | 52       | V.13  | 610.933.432                      | 5.238.252.019                        |  |
| 18.   | Profit after tax  | 60       |       | 83.112.130.287                   | 75.819.061.459                       |  |
| 19.   | Profit after tax of the Parent Company                  | 61       |       | 83.113.601.731                   | 75.851.464.005                       |  |
| 20.   | Profit/(loss) after tax of non-controlling shareholders | 62       |       | (1.471.444)                      | (32.402.547)                         |  |
| 21.   | Basic earnings per share                                | 70       | VI.10 | 5.070                            | 4.719                                |  |
| 22.   | Diluted earnings per share                              | 71       | VI.10 | 5.070                            | 4.719                                |  |

Do Viet Cuong

Preparer

Nguyen Xuan Hieu Chief Accountant

Vo Van Lanh

Binh Duong, 03 April 2021

General Director

For the fiscal year ended 31 December 2020

## CONSOLIDATED CASH FLOW STATEMENT

(Indirect method)
For the fiscal year ended 31 December 2020

Unit: VND

|     | ITEMS  | Code | Note _              | Current year     | Previous year    |
|-----|--|------|---------------------|------------------|------------------|
| I.  | Cash flows from operating activities                   |      |                     |                  |                  |
| 1.  | Profit before tax                                      | 01   |                     | 100.453.625.882  | 91.959.742.025   |
| 2.  | Adjustments  |      |                     |                  |                  |
| -   | Depreciation of fixed assets and investment properties | 02   | V.9, V.10, V.11     | 24.081.455.787   | 22.864.360.697   |
| -   | Provisions and allowances                              | 03   | V.2, V.6, V.7, V.21 | (11.503.274.480) | 469.115.659      |
| -   | Exchange gain/(loss) due to revaluation of             |      |                     |                  |                  |
|     | monetary items in foreign currencies                   | 04   |                     | -                | -                |
| -   | Gain/(loss) from investing activities                  | 05   | V.2b, VI.4, VI.8    | (23.637.428.318) | (21.437.571.445) |
| -   | Interest expenses                                      | 06   | VI.5                | 17.778.854.432   | 14.521.330.676   |
| -   | Others   | 07   |                     | -                | -                |
| 3.  | Operating profit before                                |      |                     |                  |                  |
|     | changes of working capital                             | 08   |                     | 107.173.233.303  | 108.376.977.612  |
| -   | Increase/(decrease) of receivables                     | 09   |                     | (17.333.729.974) | 27.384.187.602   |
| 300 | Increase/(decrease) of inventories                     | 10   |                     | 12.030.341.010   | (19.298.085.924) |
| -   | Increase/(decrease) of payables                        | 11   |                     | (2.862.763.539)  | (9.519.970.919)  |
| -   | Increase/(decrease) of prepaid expenses                | 12   |                     | (1.731.525.732)  | (134.058.521)    |
| -   | Increase/(decrease) of trading securities              | 13   |                     | :20              | 27 %<br>En       |
| -   | Interests paid   | 14   | V.19, VI.5          | (17.802.643.209) | (14.408.417.689) |
| -   | Corporate income tax paid                              | 15   | V.16                | (17.049.736.514) | (10.937.238.871) |
| -   | Other cash inflows                                     | 16   |                     |                  | =                |
| 15  | Other cash outflows                                    | 17   | V.22                | (2.756.917.927)  | (18.657.605.388) |
|     | Net cash flows from operating activities               | 20   |                     | 59.666.257.418   | 62.805.787.902   |
| II. | Cash flows from investing activities                   |      |                     |                  | *                |
| 1.  | Purchases and construction of fixed assets             |      | V.9, V.10, V.12,    |                  |                  |
|     | and other non-current assets                           | 21   | VII                 | (21.839.015.807) | (50.628.246.519) |
| 2.  | Proceeds from disposals of fixed assets                |      |                     |                  |                  |
|     | and other non-current assets                           | 22   | V.9, VI.8           | 1.890.909.091    | 169.556.817      |
| 3.  | Cash outflow for lending, buying debt instruments      |      |                     |                  |                  |
|     | of other entities                                      | 23   |                     | (15.786.820.520) | (12.335.267.423) |
| 4.  | Cash recovered from lending, selling debt instruments  |      |                     |                  | * 50             |
|     | of other entities                                      | 24   |                     | 2.520.000.000    | -                |
| 5.  | Investments in other entities                          | 25   | V.2b                | (29.485.388.560) | (42.624.273.920) |
| 6.  | Withdrawals of investments in other entities           | 26   | V.2b, V.5           | 2.657.311.539    |                  |
| 7.  | Interest earned, dividends and profits received        | 27   | V.5, VI.5           | 21.656.471.351   | 14.913.453.091   |
|     | Net cash flows from investing activities               | 30   |                     | (38.386.532.906) | (90.504.777.954) |
|     |  |      |                     |                  |                  |

Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Consolidated Cash Flow Statement (cont.)

|      | ITEMS  | Code | Note       | Current year      | Previous year     |
|------|--|------|------------|-------------------|-------------------|
| III. | Cash flows from financing activities                   |      |            |                   |                   |
| 1.   | Proceeds from issuing stocks and capital contributions |      |            |                   |                   |
|      | from owners  | 31   | V.23       | 2.000.000.000     | €                 |
| 2.   | Repayment for capital contributions and re-purchases   |      |            |                   |                   |
|      | of stocks already issued                               | 32   |            | -                 | ( <del></del>     |
| 3.   | Proceeds from borrowings                               | 33   | V.20       | 479.662.796.240   | 520.355.897.474   |
| 4.   | Repayment for loan principal                           | 34   | V.20       | (443.951.629.904) | (428.049.465.612) |
| 5.   | Payments for financial leased assets                   | 35   |            |                   | -                 |
| 6.   | Dividends and profit paid to the owners                | 36   | V.19, V.23 | (36.067.911.960)  | (36.075.438.540)  |
|      | Net cash flows from financing activities               | 40   |            | 1.643.254.376     | 56.230.993.322    |
|      | Net cash flows during the year                         | 50   |            | 22.922.978.888    | 28.532.003.270    |
|      | Beginning cash and cash equivalents                    | 60   | V.1        | 67.504.283.675    | 38.972.280.405    |
|      | Effects of fluctuations in foreign exchange rates      | 61   |            | -                 |                   |
|      | Ending cash and cash equivalents                       | 70   | V.1        | 90.427.262.563    | 67.504.283.675    |

Do Viet Cuong Preparer Nguyen Xuan Hieu Chief Accountant ONOTY

10 Binh Duong, 03 April 2021

CIC39

Vo Van Lanh General Director ÔNG NHIỆN OÁN V

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

#### I. GENERAL INFORMATION

1. Ownership form

CIC39 Corporation (hereinafter referred to as "the Corporation" or "the Parent Company") is a joint stock company.

2. Operating field

The Corporation's operating fields are manufacturing, constructing, trading, real estate trading and servicing.

3. Principal business activities

Principal business activities of the Corporation are manufacturing stone, concrete and bricks; constructing works; trading construction materials; trading real estate; leasing car, construction tools.

4. Normal operating cycle

Normal operating cycle of the Corporation is within 12 months.

5. Effects of the Group's operation during the year on the Consolidated Financial Statements
In 2020, the Corporation's right to operate Tan Dong Hiep quarry expired, resulting in a decrease in
its revenue. However, the Corporation's profit has still increased mainly thanks to reversal of
allowances for doubtful debts.

6. Structure of the Group

The Group includes the Parent Company and 01 subsidiary under the control of the Parent Company. The subsidiary is consolidated in these Consolidated Financial Statements.

6a. Subsidiaries

In 2019, the Corporation contributed capital to Tien Phuoc Construction Mineral Joint Stock Company, located at Nam Dong Phu Industrial Park, Tan Lap Commune, Dong Phu District, Binh Phuoc Province. Principal business activities of this subsidiary are exploiting and processing stone. As of the balance sheet date, the contribution rate of the Parent Company at this subsidiary is 80%, the voting rate and benefit rate is 83,38% (including the direct ownership rate of 80% and the indirect ownership rate of 3,38%).

# 6b. List of associates reflected in Consolidated Financial Statements according to the owner's equity method

|  |  |  | Ownership rate |                       | Voting rate    |                      |
|--|--|--|----------------|-----------------------|----------------|----------------------|
| Associates   | Address  | Principal business activities  |                | Beginnin<br>g balance | Ending balance | Beginning<br>balance |
| Mien Dong Joint- Stock<br>Company                                    | Road No. 1, Bien Hoa 1<br>Industrial Park, An Binh<br>Ward, Bien Hoa City, Dong<br>Nai Province. | Manufacturing,<br>quarrying stone,<br>trading real estate<br>and construction<br>and installation<br>activities. | 33,76%         | 33,76%                | 33,76%         | 33,76%               |
| Thu Duc - Long An<br>Centrifugal Concrete<br>Joint Stock Company (*) | Hamlet 3, An Thanh<br>Commune, Ben Luc<br>District, Long An Province.                            | Trading construction materials.  | 42,38%         | 24,33%                | 42,38%         | 24,33%               |

Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

- (\*) During the year, the Group recognized a decrease in the investment in Thu Duc Long An Centrifugal Concrete Joint Stock Company for an amount of VND 6.125.565.000, equivalent to 421.133 shares because the share purchase transaction in 2016 and the receipt of dividend payment in form of shares in 2017 have been canceled. In addition, the Group additionally purchased 1.854.956 shares at the purchasing price of VND 29.485.388.560. As of the balance sheet date, the Group held 5.101.091 shares, equivalent to 42,38% of charter capital of Thu Duc Long An Centrifugal Concrete Joint Stock Company (beginning balance: 3.667.268 shares, equivalent to 24,33% of charter capital).
- 7. Statement of information comparability on the Consolidated Financial Statements
  The corresponding figures in the previous year can be comparable with the figures in the current year.
- 8. Headcount
  As of the balance sheet date, the Group's headcount is 265 (headcount at the beginning of the year: 269).

## II. FISCAL YEAR AND ACCOUNTING CURRENCY

1. Fiscal year

The fiscal year of the Group is from 01 January to 31 December annually.

2. Accounting currency unit

The accounting currency unit is Vietnamese Dong (VND) because the Group's transactions are primarily made in VND.

#### III. ACCOUNTING STANDARDS AND SYSTEM

1. Accounting System

The Group applies the Vietnamese Accounting Standards and System, which were issued together with the Circular No. 200/2014/TT-BTC dated 22 December 2014 guiding the Accounting System, Circular No. 202/2014/TT-BTC dated 22 December 2014 guiding the preparation and presentation of the Consolidated Financial Statements as well as other Circulars guiding the implementation of the Accounting Standards of the Ministry of Finance in the preparation and presentation of the Consolidated Financial Statements.

2. Statement of the compliance with the Accounting Standards and System

The Board of Directors ensures to follow all the requirements of the Vietnamese Accounting Standards and System, which were issued together with the Circular No. 200/2014/TT-BTC dated 22 December 2014, Circular No. 202/2014/TT-BTC dated 22 December 2014 as well as other Circulars guiding the implementation of Accounting Standards of the Ministry of Finance in the preparation

and presentation of Consolidated Financial Statements.



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### IV. ACCOUNTING POLICIES

#### 1. Accounting convention

All the Consolidated Financial Statements are prepared on the accrual basis (except for the information related to cash flows).

#### 2. Consolidation bases

The Consolidated Financial Statements include the Financial Statements of the Parent Company and those of its subsidiaries. A subsidiary is an enterprise that is controlled by the Parent Company. The control exists when the Parent Company has the power to directly or indirectly govern the financial and operating policies of the subsidiary to obtain economic benefits from its activities. In determining the control power, the potential voting right arising from options or debt and capital instruments that can be converted into common shares as of the balance sheet date should also be taken into consideration.

The financial performance of subsidiaries, which is bought or sold during the year, are included in the Consolidated Income Statement from the date of acquisition or until the date of selling investments in those subsidiaries.

The Financial Statements of the Parent Company and those of subsidiaries used for consolidation are prepared in the same fiscal period and apply consistently accounting policies to the same types of transactions and events in similar circumstances. In the case that the accounting policy of a subsidiary is different from the accounting policy applied consistently in the Group, the Financial Statements of that subsidiary will be properly adjusted before being used for the preparation of the Consolidated Financial Statements.

Intra-group balances in the Balance Sheet and intra-group transactions and unrealized profits resulting from these transactions must be completely eliminated. Unrealized losses resulting from intra-group transactions are also eliminated unless costs cannot be recovered.

Benefits of non-controlling shareholders reflect profit or loss and net assets of subsidiary, which are not hold by the Group and presented in a separate item of the Consolidated Income Statement and Consolidated Balance Sheet (classified under "Owner's equity"). Benefits of non-controlling shareholders include the values of their non-controlling benefits at the initial date of business combination and those arise within the ranges of changes in owner's equity from the date of business combination. The losses arising in the subsidiaries are attributed equally to the ownership rate of non-controlling shareholders, even if such losses are higher than the interest owned by these shareholders in net assets of the subsidiaries.

#### 3. Cash and cash equivalents

Cash includes cash on hand and demand deposits in banks. Cash equivalents are short-term investments of which the due dates cannot exceed 03 months from the dates of the investments and the convertibility into cash is easy, and which do not have a lot of risks in the conversion into cash as of the balance sheet date.



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### 4. Financial investments

Held-to-maturity investments

Investments are classified as held-to-maturity investments that the Group intends and is able to hold to maturity. Held-to-maturity investments include term deposits (including debentures and promissory note), bonds, preferred shares that the issuer are required to re-purchase at a certain date in the future and held-to-maturity loans for the purpose of receiving periodical interest as well as other held-to-maturity investments.

Held-to-maturity investments are initially recognized at cost including the purchase cost and other transaction costs. After initial recognition, these investments are recorded at recoverable value. Interest from these held-to-maturity investments after acquisition date is recognized in the profit or loss on the basis of the interest income to be received. Interests arising prior to the Group's acquisition of held-to-maturity investments are recorded as a decrease in the costs as at the acquisition time.

When there are reliable evidences proving that a part or the whole investment cannot be recovered and the loss are reliably determined, the loss is recognized as financial expenses during the year while the investment value is derecognized.

#### Investments in associates

Associates

An associate is an entity which the Group has significant influence but not the control to govern the financial and operating policies. Significant influence is the right to participate in making the associate's financial and operating policies but not control those policies.

Investments in associates are recorded as in the owner's equity method. Accordingly, the investment into associate is initially recorded at costs on the Consolidated Financial Statements and then adjusted for the post acquisition change in the Group's share of net assets of the associate. If the Group's share of loss of an associate exceeds or equals the carrying amount of an investment, the investment is then reported at nil (0) value on the Consolidated Financial Statements, except when the Group has obligations to pay on behalf of the associate to satisfy obligations of the associate.

The Financial Statements of the associate are prepared for the accounting period that is the same with the Consolidated Financial Statements of the Group. In the case that the accounting policy of an associate is different from the accounting policy applied consistently in the Group, the Financial Statements of that associate will be properly adjusted before being used for the preparation of the Consolidated Financial Statements.

Unrealized profits/(losses) arising from transactions with associates are eliminated in proportion to the amount under the Group's ownership in the preparation of the Consolidated Financial Statements.

Investments in equity instruments of other entities

Investments in equity instruments of other entities include such investments in equity instruments that do not enable the Group to have the control, joint control or significant influence on these entities.

Investments in equity instruments of other entities are initially recognized at costs, including cost of purchase plus other directly attributable transaction costs. Values of these investments are derecognized for dividends and profits arising in the periods prior to the acquisition of such investments. Dividends and profit arising in the periods after the acquisition of investments are recorded into the Group's revenue. Particularly, the dividends paid in form of shares are not recorded as an increase in values, but the increasing quantity of shares is followed up.

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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

Provisions for impairment of investments in equity instruments of other entities are made as follows:

- For investments in listed shares or fair value of investments which is reliably measured, provisions are made on the basis of the market value of shares.
- For investments of which the fair value cannot be measured at the time of reporting, provisions are made on the basis of the losses suffered by investees, at the rate equal to the difference between the actual capital invested by owners and the owner's equity as of the balance sheet date multiplying (x) by the Group's rate of charter capital over the total actual charter capital invested in these investees.

Increases/(decreases) in the provisions for impairment of investments in equity instruments of other entities as of the balance sheet date are recorded into "Financial expenses".

#### 5. Receivables

Receivables are recognized at the carrying amounts less allowances for doubtful debts.

The classification of receivables as trade receivables and other receivables is made according the following principles:

- Trade receivables reflect receivables concerning the commercial nature arising from purchase and sale transactions between the Group and customers who are independent to the Group.
- Other receivables reflect receivables not concerning the commercial nature and irrelevant to purchase and sale transactions.

Allowance is made for each doubtful debt on the basis of the ages of debts after offsetting against liabilities (if any) or estimated loss as follows:

- As for overdue debts:
  - 30% of the value of debts overdue from over 06 months to under 01 year.
  - 50% of the value of debts overdue from 01 year to under 02 years.
  - 70% of the value of debts overdue from 02 years to under 03 years.
  - 100% of the value of debts overdue from over 03 years.
- As for doubtful debts: Allowance is made on the basis of the estimated loss.

Increases/(decreases) in the obligatory allowance for doubtful debts as of the balance sheet date are recorded into "General and administration expenses".

#### 6. Inventories

Inventories are recognized at the lower of cost or net realizable value.

Cost of inventories is determined as follows:

- For materials and merchandises: Costs comprise costs of purchases and other directly relevant costs incurred in bringing the inventories to their present location and conditions.
- Work-in-process: Costs comprise costs of main materials, labor and other directly relevant costs.
- For finished goods: Costs comprise costs of materials, direct labor and directly relevant general manufacturing expenses allocated on the basis of normal operations.

Stock-out costs are determined in accordance with the weighted average method and recorded in line with the perpetual method.

Net realizable value is the estimated selling price of inventories in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

Allowance for inventories is recognized for each type of inventories when their costs are higher than their net realizable values. For services in progress, allowance is recognized for each type of services at their own specific prices. Increases/(decreases) in the obligatory allowance for inventories as of the balance sheet date are recorded into "Costs of sales".

7. Prepaid expenses

Prepaid expenses comprise actual expenses arising and relevant to financial performance in several accounting periods. Prepaid expenses of the Group mainly include expenses of tools, land use right, land rental and repair expenses. These prepaid expenses are allocated over the prepayment period or period of corresponding economic benefits generated from these expenses.

Expenses of tools

Expenses of tools being put into use are allocated into expenses in accordance with the straight-line method for the maximum period of 03 years.

Expenses of non-permanent land use rights

Expenses of non-permanent land use rights reflects the amount paid for the transfer and prepaid rental for land being used by the Group. Expenses of non-permanent land use rights are allocated over the term regulated in Certificates of land use rights.

Prepaid land rental

Prepaid land rental reflects the rental prepaid for the land being used by the Group and is allocated into expenses in accordance with the straight-line method over the lease term.

Repair expenses

Expenses of fixed asset repairs arising once with high value are allocated into expenses in accordance with the straight-line method in 03 years.

8. Operating leased assets

A lease is classified as an operating lease if it transfers substantially all the risks and rewards incident to ownership belonging to the lessor. The lease expenses are allocated in the Group's operation costs in accordance with the straight-line method over the lease term and do not depend on the method of lease payment.

9. Tangible fixed assets

Tangible fixed assets are determined by their historical costs less accumulated depreciation. Historical costs of tangible fixed assets include all the expenses paid by the Group to bring the asset to its working condition for its intended use. Other expenses arising subsequent to initial recognition are included into historical costs of fixed assets only if it can be clearly demonstrated that the expenditure has resulted in future economic benefits expected to be obtained from the use of these assets. Those which do not meet the above conditions will be recorded into operation costs during the year.

When a tangible fixed asset is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain or loss arising from such disposal is included in the income or the expenses during the year.

Tangible fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are as follows:

| Fixed assets             | Years   |
|--------------------------|---------|
| Buildings and structures | 06 - 25 |
| Machinery and equipment  | 06 - 12 |
| Vehicles                 | 05 - 10 |
| Office equipment         | 03 - 08 |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

## 10. Intangible fixed assets

Intangible fixed assets are determined by their initial costs less accumulated amortization.

Initial costs of intangible fixed assets include all the costs paid by the Group to bring the asset to its working condition for its intended use. Other costs relevant to intangible fixed assets arising subsequent to initial recognition are included into operation costs during the period only if these costs are associated with a specific intangible fixed asset and result in future economic benefits expected to be obtained from the use of these assets.

When an intangible fixed asset is sold or disposed, its initial costs and accumulated amortization are written off, then any gain or loss arising from such disposal is included in the income or the expenses during the year.

The Group's intangible fixed assets include:

#### Land use right

Land use right includes all the actual expenses paid by the Group directly related to the land being used such as expenses to obtain the land use right, expenses for house removal, land clearance and ground leveling, registration fees, etc.

The land use right of the Group is amortized as follows:

- Land use right assigned by the State with collection of land use fees is amortized in accordance
  with the straight-line method over the land assigned period (i.e. 50 years); if the land use right is
  permanent, it is not amortized.
- Land use right legally transferred is amortized in accordance with the straight-line method over the term of land use right (i.e. 42 - 50 years), if the land use right is permanent, it is not amortized.

## Computer software

Expenses attributable to computer software, which is not a part associated with the relevant hardware, will be capitalized. Costs of computer software include all the expenses paid by the Group until the date the software is put into use. Computer software is amortized in accordance with the straight-line method in 03-08 years.

#### 11. Investment properties

Investment property is property which is a building, part of a building or infrastructure held by the Group to earn rentals or for capital appreciation. Investment properties for lease are measured at their historical costs less accumulated depreciation. Investment properties for capital appreciation are measured at their historical costs less impairment. Historical cost includes all the expenses paid by the Group or the fair value of other considerations given to acquire the assets up to the date of its acquisition or construction.

Expenses related to investment property arising subsequent to initial recognition should be added to the historical cost of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Group.

When the investment property is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain or loss arising from such disposals is included in the income or the expenses during the year.



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

The transfer from owner-occupied property or inventories into investment property shall be made when, and only when, there is a change in use evidenced by the end of owner-occupation and the commencement of an operating lease to another party or the end of construction. The transfer from investment property to owner-occupied property or inventories shall be made when, and only when, there is a change in use evidenced by the commencement of owner-occupation or the commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the historical cost or net book value of investment property at the date of transfer.

Investment property for lease is depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years of the investment property are as follows:

| Fixed assets   | Years   |
|----------------|---------|
| Houses         | 25      |
| Infrastructure | 06 - 15 |

## 12. Construction-in-progress

Construction-in-progress reflects the expenses (including relevant loan interest expenses following the accounting policies of the Group) directly attributable to assets under construction, machinery and equipment under installation for purposes of production, leasing and management as well as the repair of fixed assets in progress. These assets are recorded at historical costs and not depreciated.

#### 13. Business combination and goodwill

The business combination is accounted by applying acquisition method. The costs of business combination include the fair values as at the acquisition date of the exchanged assets, the incurred or assumed liabilities as well as the equity instruments issued by the Group in exchange for control of the acquiree, plus any cost directly attributable to the business combination. The acquired assets, the identifiable and contingent liabilities assumed from the business combination are recognized at their fair values as at the acquisition date.

If the business combination covers some accounting periods, the cost of business combination equals the total investment made at the date of obtaining the control of subsidiaries plus the amount of previous investments which are re-evaluated at fair value as at the date of obtaining the control of subsidiaries. The difference between the re-evaluated amount and the cost of investment shall be recorded in the financial performance provided that the Group does not have any significant influence on subsidiaries prior the date of obtaining the control and the investment in subsidiaries is presented in line with the cost method. In case where the Group has significant influence on the subsidiaries prior the date of obtaining the control the investment in subsidiaries is presented in line with the equity method, the difference between the re-evaluated amount and the cost of investment determined in line with the equity method shall be recorded in the financial performance; and the difference between the investment determined in line with the equity method and the cost of investment shall be directly recorded in "Retained earnings" of the Consolidated Balance Sheet.

The excess of the cost of business combination over the ownership share of the Group in the net fair value of the assets, the identifiable and contingent liabilities of acquiree which are recognized at the date obtaining the control of subsidiaries is recognized as goodwill. If the ownership share of the Group in the net fair value of the assets, the identifiable and contingent liabilities of acquiree which are recognized at the date of obtaining the control of subsidiaries exceeds the cost of business combination, the difference will be included in the financial performance.

The benefit of non-controlling shareholders as at the date of business combination is initially measured on the basis of the ownership share of non-controlling shareholders in the fair values of the assets, the liabilities and the inherent liabilities recognized.



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

## 14. Payables and accrued expenses

Payables and accrued expenses are recorded for the amounts payable in the future associated with the goods and services received. Accrued expenses are recorded based on reasonable estimates for the amounts payable.

The classification of payables as trade payables, accrued expenses and other payables is made on the basis of following principles:

• Trade payables reflect payables of commercial nature arising from the purchase of goods, services, or assets, of which the seller is an independent entity with the Group.

Accrued expenses reflect expenses for goods, services received from suppliers or supplied to
customers but have not been paid, invoiced or lack of accounting records and supporting
documents; pay on leave payable to employees; and accrual of operation expenses.

 Other payables reflect payables of non-commercial nature and irrelevant to purchase, sales of goods or provisions of services.

The payables and accrued expenses are classified as short-term and long-term items in the Consolidated Balance Sheet on the basis of their remaining term as of the balance sheet date.

#### 15. Provisions for payables

Provisions are recorded when the Group has present obligations (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation.

If time causes material effects, the provisions will be determined by deducting the amount to be spent in future to settle the liability at the pre-tax discount rate that reflects the assessments of the time value of money and the specific risks from this liability in the current market. The increase in provisions due to the effect of time will be recognized as a financial expense.

The Group's provisions for payables only include expenses on warranty of construction works:

Provisions for warranty expenses are made for each type of construction works under the commitment of warranty.

The extraction of provisions for warranty of is 0,19% on total value of warranty works for civil works, and 0,45% on total value of infrastructure works. This rate is estimated on the basis of the warranty expenses in the previous years and weighted rate of all the possible bad results with corresponding probability. Upon expiry of the warranty period, provisions for warranty of construction works which are not used or not used up are recorded in other income.

#### 16. Owner's equity

#### Capital

Capital is recorded according to the actual amounts invested by shareholders.

#### Share premiums

Share premiums are recorded in accordance with the difference between the issuance price and face value upon the IPO, additional issue or the difference between the re-issuance price and carrying value of treasury shares and the equity component of convertible bonds upon maturity date. Expenses directly related to the additional issue of shares and the re-issuance of treasury shares are recorded as a decrease in share premiums.

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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### 17. Profit distribution

Profit after tax is distributed to the shareholders after appropriation for funds under the Charter of the Group as well as legal regulations and approved by the General Meeting of Shareholders.

The distribution of profits to the shareholders is made with consideration toward non-cash items in the retained earnings that may affect cash flows and payment of dividends such as profit due to revaluation of assets contributed as investment capital, profit due to revaluation of monetary items, financial instruments and other non-cash items.

Dividends are recorded as payables upon approval of the General Meeting of Shareholders and notice on dividend payment of the Board of Management.

## 18. Recognition of sales and income

## Sales of merchandises

Sales of merchandises, finished goods shall be recognized when all of the following conditions are satisfied:

- The Group transfers most of risks and benefits incident to the ownership of products or goods to customers.
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods, products sold.
- The amount of sales can be measured reliably. When the contracts stipulate that buyers have the right to return products, goods purchased under specific conditions, sales are recorded only when those specific conditions are no longer exist and buyers retains no right to return products, goods (except for the case that such returns are in exchange for other goods or services).
- The Group received or shall probably receive the economic benefits associated with sale transactions.
- The cost incurred or to be incurred in respect of the sale transaction can be measured reliably.

#### Sales of service provision

Sales of service provision shall be recognized when all of the following conditions are satisfied:

- The amount of sales can be measured reliably. When the contract stipulates that the buyer is entitled to return the services provided under specific conditions, sales is recognized only when these specific conditions are no longer existed and the buyer is not entitled to return the services provided.
- The Group received or shall probably receive the economic benefits associated with the provision of services.
- The stage of completion of the transaction at the end of reporting period can be measured reliably.
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

In the case that the services are provided in several accounting periods, the determination of sales is done on the basis of the volume of work done as of the balance sheet date.

#### Sales of real estates

Sales of real estates that invested by the Group shall be recognized when all of the following conditions are satisfied:

- real estates are fully completed and handed over to the buyers, and the Group transfers most of risks and benefits incident to the ownership of real estate to the buyer.
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the real estates sold.
- the amount of sales can be measured reliably.
- the Group received or shall probably receive the economic benefits associated with the transaction.
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

In case the customer has the right to complete the interior of the real estate and the Group completes the interiors according to the designs, models as requested by customer under a separate contract on interior completion, revenues are recognized upon the completion and handover of the main construction works to customers.

Income from leasing operating assets

Income from leasing operating assets is recognized in accordance with the straight-line method during the lease term. Rentals received in advance for several periods are allocated to revenues in consistence with the lease term.

#### Interest

Interest is recorded, based on the term and the actual interest rate applied in each particular period.

Dividends and profit shared

Dividends and profit shared are recognized when the Group has the right to receive dividends or profit from the capital contribution. Particularly, the dividends paid in form of shares are not recorded as an increase in value, but the increasing quantity is followed up.

#### 19. Construction contracts

Construction contract is a contract agreed for acquisition of an asset or combined assets closely relevant or mutually dependent on their design, technology, function or basic using purpose.

When the outcome of the construction contracts is estimated reliably:

- For the construction contracts stipulating that the contractors are paid according to the planned progress, revenue and costs related to these contracts are recognized in proportion to the stage of completion of contract activity as determined by the Group itself as of the balance sheet date.
- For the construction contracts stipulating that the contractors are paid according to the work actually performed, revenue and costs related to these contracts are recognized in proportion to the stage of completion of contract activity as confirmed in the invoices made by the customers.

Increases/(decreases) in revenue of the works done, compensation receivable and other receivables are only recognized upon the agreement with customers.

When the results of the contract implementation cannot be estimated reliably:

- Contract revenue is recognized only to the extent that contract costs incurred are expected to be reliably recoverable.
- Contract costs are only recognized as actually incurred.

The difference between the accumulated revenue from the construction contract recognized and the accumulated amount in the invoices according to the planned progress of contract is recognized as an amount receivable or an amount payable according to the planned progress of implementation of the construction contracts.

Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### 20. Sales deductions

Sales deductions include trade discounts, sales allowances, sales returns incurred in the same period of providing goods, merchandises, services, in which revenues are derecognized.

In case of goods, merchandises, services provided in the previous years but trade discounts, sales allowances, sales returns incurred in the current year, revenues are derecognized as follows:

- If sales allowances, trade discounts, sales returns incur prior to the release of the Consolidated Financial Statements, revenues are derecognized on the Consolidated Financial Statements of the current year.
- If sales allowances, trade discounts, sales returns incur after the release of the Consolidated Financial Statements, revenues are derecognized on the Consolidated Financial Statements of the following year.

## 21. Borrowing costs

Borrowing costs are interests and other costs that the Group directly incurs in connection with the borrowing.

Borrowing costs are recorded as an expense when it is incurred. In case the borrowing costs are directly attributable to the construction or the production of an asset in progress, which takes a substantial period of time (over 12 months) to get ready for intended use or sales of the asset, these costs will be included in the cost of that asset. To the extent that the borrowings are especially for the purpose of construction of fixed assets and investment properties, the borrowing cost is eligible for capitalization even if construction period is under 12 months. Incomes arisen from provisional investments as loans are recognized as a decrease in the costs of relevant assets.

In the event that general borrowings are partly used for the acquisition, construction or production of an asset in progress, the costs eligible for capitalization will be determined by applying the capitalization rate to average accumulated expenditure on construction or production of that asset. The capitalization rate is computed at the weighted average interest rate of the borrowings not yet paid during the year, except for particular borrowings serving the purpose of obtaining a specific asset.

#### 22. Expenses

Expenses are those that result in outflows of the economic benefits and are recorded at the time of transactions or when incurrence of the transaction is reliable regardless of whether payment for expenses is made or not.

Expenses and their corresponding revenues are simultaneously recognized in accordance with matching principle. In the event that matching principle conflicts with prudence principle, expenses are recognized based on the nature and regulations of accounting standards in order to guarantee that transactions can be fairly and truly reflected.

### 23. Corporate income tax

Corporate income tax includes current income tax and deferred income tax.

#### Current income tax

Current income tax is the tax amount computed based on the taxable income. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures, non-deductible expenses as well as those of non-taxable income and losses brought forward.



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

Deferred income tax

Deferred income tax is the amount of corporate income tax payable or refundable due to temporary differences between book values of assets and liabilities serving the preparation of the Financial Statements and the values for tax purposes. Deferred income tax liabilities are recognized for all the temporary taxable differences. Deferred income tax assets are recorded only when there is an assurance on the availability of taxable income in the future against which the temporarily deductible differences can be used.

Carrying values of deferred corporate income tax assets are considered as of the balance sheet date and will be reduced to the rate that ensures enough taxable income against which the benefits from part of or all of the deferred income tax can be used. Deferred corporate income tax assets, which have not been recorded before, are considered as of the balance sheet date and are recorded when there is certainly enough taxable income to use these unrecognized deferred corporate income tax assets.

Deferred income tax assets and deferred income tax liabilities are determined at the estimated rate to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date. Deferred income tax is recognized in the Income Statement. In the case that deferred income tax is related to the items of the owner's equity, corporate income tax will be included in the owner's equity.

The Group shall offset deferred tax assets and deferred tax liabilities if:

- The Group has the legal right to offset current income tax assets against current income tax liabilities; and
- Deferred income tax assets and deferred income tax liabilities are relevant to corporate income tax which is under the management of one tax authority either:
  - Of the same subject to corporate income tax; or
  - The Group has intention to pay current income tax liabilities and current income tax assets on a net basis or recover tax assets and settle tax liability simultaneously in each future period to the extent that the majority of deferred income tax liabilities or deferred income tax assets are paid or recovered.

24. Related parties

A party is considered a related party of the Group in case that party is able to control the Group or to cause material effects on the financial decisions as well as the operations of the Group. A party is also considered a related party of the Group in case that party is under the same control or is subject to the same material effects.

Considering the relationship of related parties, the nature of relationship is focused more than its legal form.

25. Segment reporting

A business segment is a distinguishable component of the Group that is engaged in manufacturing or providing products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of the Group that is engaged in manufacturing or providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

The segment information is prepared and presented in conformity with the accounting policies applicable to the preparation and presentation of the Consolidated Financial Statements of the Group.



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

# V. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED BALANCE SHEET

## 1. Cash and cash equivalents

|   | Ending balance | Beginning balance |
|---|----------------|-------------------|
| Cash on hand                                      | 1.410.725.014  | 536.052.549       |
| Cash in bank                                      | 79.568.577.873 | 27.466.790.296    |
| Cash equivalents (Deposits of which the principal |                |                   |
| maturity is under 03 months)                      | 9.447,959.676  | 39.501.440.830    |
| Total   | 90.427.262.563 | 67.504.283.675    |
| =           |                |                   |

## 2. Financial investments

The financial investments of the Group include held-to-maturity investments, investments in associates and investments in other entities. The Group's financial investments are as follows:

## 2a. Held-to-maturity investments

| 37.0                    | Ending          | balance         | Beginning balance |                 |  |
|-------------------------|-----------------|-----------------|-------------------|-----------------|--|
|                         | Original costs  | Carrying value  | Original costs    | Carrying value  |  |
| Short-term              |                 |                 |                   |                 |  |
| Term deposits (*)       | 111.320.310.125 | 111.320.310.125 | 104.533.489.605   | 104.533.489.605 |  |
| Long-term               |                 |                 |                   |                 |  |
| Long-term<br>Bonds (**) | 17.250.000.000  | 17.250.000.000  | 10.770.000.000    | 10.770.000.000  |  |
| Total                   | 128.570.310.125 | 128.570.310.125 | 115.303.489.605   | 115.303.489.605 |  |

- (\*) This item reflects 12-month deposit. This deposit has been mortgaged to secure the overdraft loans from BIDV Southern Binh Duong Branch (see Note No. V.20).
- (\*\*) This item reflects bonds issued by BIDV and VietinBank. All of these bonds have been mortgaged to secure the overdraft loans from BIDV Southern Binh Duong Branch and VietinBank Binh Duong Branch (see Note No. V.20)

|            | Issuers | Year<br>of<br>issua<br>nce | Term<br>(years) | Ending<br>balance | Beginning<br>balance |
|------------|---------|----------------------------|-----------------|-------------------|----------------------|
| BIDV       |         | 2018                       | 10 years        | 1.980.000.000     | 1.980.000.000        |
| BIDV       |         | 2018                       |                 | -                 | 2.520.000.000        |
| BIDV       |         | 2019                       | 7 years         | 2.000.000.000     | 2.000.000.000        |
| BIDV       |         | 2019                       | 10 years        | 1.270.000.000     | 1.270.000.000        |
| BIDV       |         | 2020                       | 7 years         | 3.000.000.000     | -                    |
| VietinBank |         | 2019                       | 7 years         | 3.000.000.000     | 3.000.000.000        |
| VietinBank |         | 2020                       | 10 years        | 6.000.000.000     |                      |
| Total      |         |                            |                 | 17.250.000.000    | 10.770.000.000       |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### 2b. Investments in other entities

|  | Ending balance Profits generated after the investment |               |                 | eginning balance<br>Profits<br>generated after<br>the investment | à              |                 |
|--|---|---------------|-----------------|--|----------------|-----------------|
|  | Original costs  | date          | Total           | Original costs   | date           | Total           |
| Thu Duc - Long<br>An Centrifugal<br>Concrete Joint |   |               |                 |  |                |                 |
| Stock Company (*) Mien Dong Joint-                 | 78.733.792.015  | 1.852.045.478 | 80.585.837.493  | 55.373.968.455   | 3.374.535.129  | 58.748.503.584  |
| Stock Company                                      | 42.218.832.208  | 8.075.491.842 | 50.294.324.050  | 42.218.832.208   | 7.002.087.837  | 49.220.920.045  |
| Total  | 120.952.624.223                                       | 9.927.537.320 | 130.880.161.543 | 97.592.800.663   | 10.376.622.966 | 107.969.423.629 |

(\*) During the year, the Group recognized a decrease in the investment in Thu Duc - Long An Centrifugal Concrete Joint Stock Company for an amount of VND 6.125.565.000, equivalent to 421.133 shares because the share purchase transaction in 2016 and the receipt of dividend payment in form of shares in 2017 have been canceled. In addition, the Group additionally purchased 1.854.956 shares at the purchasing price of VND 29.485.388.560. As of the balance sheet date, the Group held 5.101.091 shares, equivalent to 42,38% of charter capital of Thu Duc - Long An Centrifugal Concrete Joint Stock Company (beginning balance: 3.667.268 shares, equivalent to 24,33% of charter capital).

The ownership of the Group at the associates is as follows:

|  | Beginning ownership value         | contribution during the year | Gain or loss<br>during the year | Dividends and profits shared during the year | Others                         | Ending<br>ownership value         |
|--|-----------------------------------|------------------------------|---------------------------------|--|--------------------------------|-----------------------------------|
| Thu Duc - Long An<br>Centrifugal Concrete<br>Joint Stock Company | 58.748.503.584                    | 23.359.823.560               | 4.383.288.319                   | (3.246.135.000)                              | (2.659.642.970)                | 80.585.837.493                    |
| Mien Dong Joint-<br>Stock Company<br>Total                       | 49.220.920.045<br>107.969.423.629 | 23.359.823.560               | 2.658.634.291<br>7.041.922.610  | (2.091.090.000) (5.337.225.000)              | 505.859.714<br>(2.153.783.256) | 50.294.324.050<br>130.880.161.543 |

Operation of associates

The associates have been in the normal operation and have not experienced any significant change compared to that of the previous year.

#### Transactions with associates

| Significant transactions | between the Group and | its associates are a | s follows: |
|--------------------------|-----------------------|----------------------|------------|

|   | Current year     | Previous year  |
|---|------------------|----------------|
| Thu Duc - Long An Centrifugal Concrete Jo | int              |                |
| Stock Company                             |                  |                |
| Dividends shared                          | 3.246.135.000    | <u>.</u>       |
| Mien Dong Joint-Stock Company             |                  |                |
|   | 4.067.099.022    | 22.801.498.782 |
| Sales of merchandises                     | 800 ENERGY 8 1 E | 204.923.000    |
| Sales of finished goods                   | 1.653.050.624    |                |
| Sales of service provisions               | 51.515.455       | 211.715.900    |
| Sales of construction contracts           | 27.975.839.252   | 98.348.780.614 |
| Liquidation of fixed assets               | 450.000.000      | N.             |
| Purchases of materials                    | 59.113.162       | 2.051.209.872  |
| Purchases of services                     | 33.386.846       | ( <u>m</u>     |
| Dividend distribution                     | 1.296.408.000    | 1.200.000.000  |
| Dividends shared                          | 2.091.090.000    | 1.394.060.000  |
|   |                  |                |

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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### 2c. Investments in other entities

|   | Ending balance |               |                | Beginning balance |            |                |
|---|----------------|---------------|----------------|-------------------|------------|----------------|
|   | Original costs | Provisions    | Fair value     | Original costs    | Provisions | Fair value     |
| Binh Duong General<br>Construction and<br>Consultation Joint<br>Stock Company (a) | 200.887.800    | (200.887.800) |                | 200.887.800       | -          |                |
| Hoa An Joint-Stock<br>Company (b)   | 49.553.806.402 | -             | 94.399.470.000 | 49.553.806.402    |            | 63.530.445.000 |
| Dong Phu - Binh<br>Duong Highway<br>Building Operation<br>Transfer Joint Stock    |                |               |                |                   |            |                |
| Company (c)   | 16.875.000.000 | (23.770.688)  |                | 16.875.000.000    |            | :<br>-         |
| Total   | 66.629.694.202 | (224.658.488) |                | 66.629.694.202    | :-         |                |

- (a) As of the balance sheet date, the Group held 18.098 shares, equivalent to 3,52% of charter capital of Binh Duong General Construction and Consultation Joint Stock Company.
- (b) As of the balance sheet date, the Group held 1.991.550 shares, equivalent to 13,17% of charter capital of Hoa An Joint-Stock Company (beginning balance: 1.991.550 shares, equivalent to 13,17% of charter capital).
- The Group registered to purchase 3.375.000 shares at the purchasing price of VND 33.750.000.000 (accounting for 15% of charter capital of Dong Phu Binh Duong Highway Building Operation Transfer Joint Stock Company). As of the balance sheet date, the Group held 1.687.500 shares at the value of VND 16.875.000.000. The charter capital to be invested is VND 16.875.000.000.

## Fair value

Fair value of investments with listed price is determined at the listed price as of the balance sheet date. The Group has not determined the fair value of the investments without listed price because there is no specific instruction on determination of fair value.

#### Provisions for investments in other entities

| Fluctuations in | provisions fo | r investments | in other | entities | are as | tollows: |
|-----------------|---------------|---------------|----------|----------|--------|----------|
|-----------------|---------------|---------------|----------|----------|--------|----------|

|                         | Current year | Previous year |
|-------------------------|--------------|---------------|
| Beginning balance       | <u></u>      | =             |
| Extraction of provision | 224.658.488  |               |
| Ending balance          | 224.658.488  | -             |

#### 3. Short-term trade receivables

| Short-term trade receivables   | Ending balance  | Beginning balance |
|--|-----------------|-------------------|
| Receivables from related parties                                     | 55.439.659.077  | 74.265.367.365    |
| Mien Dong Joint-Stock Company  | 55.439.659.077  | 74.265.367.365    |
| Receivables from other customers                                     | 62.903.646.293  | 42.995.721.695    |
| Management Board of Di An City Construction Investment Project       | 8.664.155.012   | 4.935.481.825     |
| Management Board of Thuan An City<br>Construction Investment Project | 12.407.698.023  | 2.842.495,000     |
| Other customers  | 41.831.793.258  | 35.217.744.870    |
| Total  | 118.343.305.370 | 117.261.089.060   |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

## 4. Short-term prepayments to suppliers

|   | Ending balance | Beginning balance |
|---|----------------|-------------------|
| Prepayments to related parties                  | 2.442.616.154  | 2.614.532.301     |
| Phuc Tai Cooperative                            | 2.442.616.154  | 2.614.532.301     |
| Prepayments to other suppliers                  | 15.757.614.006 | 39.140.738.304    |
| Mr. Tran Huu Nghia                              | 2.042.859.440  | 30.725.000.000    |
| Hanoi CNC Machine Joint Stock Company           | 4.094.132.800  | -                 |
| Phu Dong Phat Design Construction Trade Company |                |                   |
| Limited   | 2.703.969.975  | 21.595.500        |
| Other suppliers                                 | 6.916.651.791  | 8.394.142.804     |
| Total   | 18.200.230.160 | 41.755.270.605    |

#### 5. Other short-term receivables

|  | Ending balance |           | Beginning b    | palance   |
|--|----------------|-----------|----------------|-----------|
|  | Value          | Allowance | Value          | Allowance |
| Receivables from related parties         | 8.848.793.461  |           | 5.380.540.000  | -         |
| Mr. Tran Van Binh - Advance              | 5.380.540.000  | -         | 5.380.540.000  | -         |
| Thu Duc - Long An Centrifugal Concrete   |                |           |                |           |
| Joint Stock Company - Receivable for     |                |           |                |           |
| cancelation of share capital             | 3.468.253.461  |           | .=             |           |
| Receivables from other organizations and |                |           |                |           |
| individuals                              | 74.176.027.931 | <u>~</u>  | 31.037.707.501 | -         |
| Interest to be received                  | 4.374.775.962  | -         | 4.314.492.305  | -         |
| Short-term deposits and mortgages        | 6.725.329.068  | -         | 6.724.526.519  |           |
| Advances                                 | 63.023.477.164 | -         | 19.271.608.747 | 200       |
| Insurance premiums receivable            | 3.059.509      | · ·       | 6.695.396      | 1 m       |
| Other short-term receivables             | 49.386.228     | -         | 720.384.534    | -         |
| Total                                    | 83.024.821.392 | 199       | 36.418.247.501 | / 944     |

#### 6. Doubtful debts

| o. Doubtful debts        | E              | nding balance           |             | Ве                 | ginning balance |                |
|--------------------------|----------------|-------------------------|-------------|--------------------|-----------------|----------------|
|                          |                | ,, <u> </u>             | Recoverable |                    |                 | Recoverable    |
|                          | Overdue period | Original costs          | amount      | Overdue period     | Original costs  | amount         |
| Mr. Tran Huu Nghia       |                |                         |             |                    |                 |                |
| Prepayments to suppliers |                |                         |             | From 01 to 02      |                 |                |
|                          |                | -                       | -           | years              | 30.725.000.000  | 15.362.500.000 |
| Quang Phuoc Co., Ltd.    |                |                         |             |                    |                 |                |
| Trade receivables        | Over 03 years  | 264.782.117             | 1.55        | Over 03 years      | 264.782.117     | -              |
| Xuan Loan Pte.           |                |                         |             |                    |                 |                |
| Trade receivables        | Over 03 years  | 200.366.498             | -           | Over 03 years      | 200.366.498     | -              |
| Receivables from other   |                |                         |             |                    |                 |                |
| organizations and        |                |                         |             |                    |                 |                |
| individuals              | 2 3            | 901 TO 1200 TO 12 TO 12 |             | 12 - 22 -          |                 |                |
| Trade receivables        | Over 3 years   | 405.996.151             | 2.5         |                    | 325.396.866     | 3              |
| Trade receivables        | From 02 to 03  |                         |             | From 02 to 03      |                 |                |
|                          | years          | 76.315.351              | 22.894.605  | years              | 112.621.493     | 33.786.448     |
| Trade receivables        | From 01 to 02  |                         |             |                    |                 |                |
|                          | years          | 63.517.094              | 31.758.547  | From 01 to 2 years | 14.550.124      | 7.275.062      |
| Trade receivables        | Under 01 year  | 6.011.804               | 4.208.263   | Under 01 year      | 202.992.696     | 142.094.885    |
| Total                    |                | 1.016.989.015           | 58.861.415  |                    | 31.845.709.794  | 15.545.656.395 |

## Fluctuations in allowances for doubtful debts are as follows:

|  | Current year     | i levious year |
|--|------------------|----------------|
| Beginning balance                      | 16.300.053.399   | 16.234.881.189 |
| Allowance made/(Reversal of) allowance | (15.341.925.799) | 65.172.210     |
| Ending balance                         | 958.127.600      | 16.300.053.399 |
|  |                  |                |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### 7. **Inventories**

| Ending balance |   | Beginning   | balance  |  |
|----------------|---|---|--|--|
| Original costs | Allowance   | Original costs  | Allowance  |  |
| 13.748.115.855 | (10.671.302)  | 9.568.804.514   | (21.839.062)   |  |
| 497.723.431    | 100   | 497.723.431   | 9  |  |
| 6.117.702.499  | -   | 27.192.284.845  | #  |  |
| 46.770.678.471 | (74.745.221)  | 40.406.517.259  | (135.856.891)  |  |
| 63.382.447     | um.   | 1.562.613.664   | <u> </u>   |  |
| 67.197.602.703 | (85.416.523)  | 79.227.943.713  | (157.695.953)  |  |
|                | Original costs 13.748.115.855 497.723.431 6.117.702.499 46.770.678.471 63.382.447 | Original costs         Allowance           13.748.115.855         (10.671.302)           497.723.431         -           6.117.702.499         -           46.770.678.471         (74.745.221)           63.382.447         - | Original costs         Allowance         Original costs           13.748.115.855         (10.671.302)         9.568.804.514           497.723.431         -         497.723.431           6.117.702.499         -         27.192.284.845           46.770.678.471         (74.745.221)         40.406.517.259           63.382.447         -         1.562.613.664 |  |

Ending balance of finished goods which are real estates with the carrying value of VND 26.116.503.727 (beginning balance: VND 23.745.260.285), has been mortgaged to secure the loans from BIDV - Southern Binh Duong Branch (see Note No. V.20).

Fluctuations in allowances for inventories are as follows:

|                        | Current year | Previous year |
|------------------------|--------------|---------------|
| Beginning balance      | 157.695.953  | 253.253.625   |
| Reversal of allowances | (72.279.430) | (95.557.672)  |
| Ending balance         | 85.416.523   | 157.695.953   |
|                        |              |               |

#### 8. Prepaid expenses

#### 8a. Short-term prepaid expenses

|                                   | Ending balance | Beginning balance |
|-----------------------------------|----------------|-------------------|
| Expenses of tools                 | 481.079.589    | 336.435.942       |
| Expenses of asset repairs         | 19.776.304     | 238.884.826       |
| Other short-term prepaid expenses | 4.727.274      | 169.451.669       |
| Total                             | 505.583.167    | 744.772.437       |
|                                   |                |                   |

## 8b. Long-term prepaid expenses

|                                       | Ending balance | Beginning balance |
|---------------------------------------|----------------|-------------------|
| Expenses of tools                     | 5.385.831.289  | 3.006.620.624     |
| Land use right of Thanh Phuoc         | 46.591.496.851 | 47.617.364.671    |
| + Expenses of land use right transfer | 40.907.397.691 | 41.808.111.031    |
| + Land rental paid once               | 5.684.099.160  | 5.809.253.640     |
| Land rental paid once                 | 14.146.880.897 | 14.480.233.997    |
| Expenses of asset repairs             | 1.301.684.194  | 527.648.048       |
| Other long-term prepaid expenses      | 602.965.061    | 426.275.950       |
| Total                                 | 68.028.858.292 | 66.058.143.290    |
|                                       |                | -                 |

Some long-term prepaid expenses, i.e. land use rights and land rental paid once, of which the net book values are VND 58.801.151.274 (beginning balance: VND 60.107.169.438), have been mortgaged to secure loans from BIDV - Southern Binh Duong Branch, VietinBank - Binh Duong Branch and secure guarantee letters at MB Bank (see Note No. V.20).



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### 9. Tangible fixed assets

|                                | Buildings and structures | Machinery and equipment | Vehicles        | Office equipment | Total           |
|--------------------------------|--------------------------|-------------------------|-----------------|------------------|-----------------|
| Historical costs               | ,                        | S422                    |                 |                  |                 |
| Beginning balance              | 66.070.247.833           | 139.085.536.593         | 49.614.375.689  | 1.362.075.816    | 256.132.235.931 |
| Acquisition during the year    |                          | 6.718.376.937           | 4.999.037.928   | -                | 11.717.414.865  |
| Completed constructions        | 7.369.554.976            | =                       |                 | -                | 7.369.554.976   |
| Liquidation and disposal       |                          | (1.803.682.252)         | (3.474.310.200) | -                | (5.277.992.452) |
| Reclassification               | -                        | 500.000.000             | (500.000.000)   | 19               |                 |
| Ending balance                 | 73.439.802.809           | 144.500.231.278         | 50.639.103.417  | 1.362.075.816    | 269.941.213.320 |
| In which:                      |                          |                         |                 |                  |                 |
| Assets fully depreciated but   |                          |                         |                 |                  |                 |
| still in use                   | 8.173.642.773            | 37.975.716.355          | 12.325.579.035  | 1.362.075.816    | 59.837.013.979  |
| Assets waiting for liquidation | (3                       | <u> </u>                | 12              | -                | **              |
| Depreciation                   |                          |                         |                 |                  |                 |
| Beginning balance              | 20.058.960.945           | 64.276.898.553          | 30.687.880.073  | 1.304.284.785    | 116.328.024.356 |
| Depreciation during the year   | 5.820.326.018            | 12.658.060.761          | 3.445.208.007   | 57.791.031       | 21.981.385.817  |
| Liquidation and disposal       |                          | (1.552.501.181)         | (2.050.557.880) | =                | (3.603.059.061) |
| Reclassification               | ×                        | 125.231.473             | (125.231.473)   |                  |                 |
| Ending balance                 | 25.879.286.963           | 75.507.689.606          | 31.957.298.727  | 1.362.075.816    | 134.706.351.112 |
| NT / I                         |                          |                         |                 |                  |                 |
| Net book values                | 46 011 206 000           | 74.808.638.040          | 18.926.495.616  | 57.791.031       | 139.804.211.575 |
| Beginning balance              | 46.011.286.888           |                         |                 | 37.791.031       |                 |
| Ending balance                 | 47.560.515.846           | 68.992.541.672          | 18.681.804.690  |                  | 135.234.862.208 |
| In which:                      |                          |                         |                 |                  |                 |
| Assets temporarily not in use  |                          | -                       | -               | 16               | =               |
| Assets waiting for liquidation | -                        | -                       | -               | X                | -               |

Some tangible fixed assets, of which the net book values are VND 14.433.564.943 (beginning balance: VND 9.480.108.910), have been mortgaged to secure the loans from BIDV - Southern Binh Duong Branch and VietinBank - Binh Duong Branch (see Note No. V.20).

#### 10. Intangible fixed assets

|   | Land use right  | Computer software | Total           |
|---|-----------------|-------------------|-----------------|
| Initial costs                           |                 |                   |                 |
| Beginning balance                       | 78.581.967.427  | 832.920.000       | 79.414.887.427  |
| Acquisition during the year             | 21.922.935.834  | 77                | 21.922.935.834  |
| Ending balance                          | 100.504.903.261 | 832.920.000       | 101.337.823.261 |
| In which:                               |                 | *                 |                 |
| Assets fully amortized but still in use | 24.867.893.735  | 481.920.000       | 25.349.813.735  |
| Amortization                            |                 |                   |                 |
| Beginning balance                       | 37.064.313.197  | 737.909.250       | 37.802.222.447  |
| Amortization during the year            | 1.469.822.086   | 70.666.668        | 1.540.488.754   |
| Ending balance                          | 38.534.135.283  | 808.575.918       | 39.342.711.201  |
| 5                                       |                 |                   |                 |
| Net book values                         |                 |                   |                 |
| Beginning balance                       | 41.517.654.230  | 95.010.750        | 41.612.664.980  |
| Ending balance                          | 61.970.767.978  | 24.344.082        | 61.995.112.060  |
| In which:                               |                 | 98.               |                 |
| Assets temporarily not in use           | =               | -                 | , E             |
| Assets waiting for liquidation          |                 | 2                 |                 |

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

Some intangible fixed assets, i.e. land use right, of which the net book values are VND 30.231.814.240 (beginning balance: VND 31.183.534.156), have been mortgaged to secure the loans from BIDV - Southern Binh Duong Branch and VietinBank - Binh Duong Branch (see Note No. V.20).

## 11. Investment property for lease

|                                    | Houses        | Infrastructure | Total         |
|------------------------------------|---------------|----------------|---------------|
| Historical costs                   |               |                |               |
| Beginning balance                  | 7.374.299.499 | 957.092.617    | 8.331.392.116 |
| Ending balance                     | 7.374.299.499 | 957.092.617    | 8.331.392.116 |
| In which:                          |               |                |               |
| Assets fully depreciated but still |               |                |               |
| leasing                            | -             | ~              | ₩.            |
| Depreciation                       |               |                |               |
| Beginning balance                  | 2.498.033.759 | 453.474.756    | 2.951.508.515 |
| Depreciation during the year       | 400.065.780   | 159.515.436    | 559.581.216   |
| Ending balance                     | 2.898.099.539 | 612.990.192    | 3.511.089.731 |
| Net book values                    |               |                |               |
| Beginning balance                  | 4.876.265.740 | 503.617.861    | 5.379.883.601 |
| Ending balance                     | 4.476.199.960 | 344.102.425    | 4.820.302.385 |

Investment properties for lease, of which the net book values are VND 1.676.553.060 (beginning balance: VND 1.809.915.240), have been mortgaged to secure the loans from BIDV - Southern Binh Duong Branch (see Note No. V.20).

List of investment properties as at the balance sheet date is as follows:

|                |                  | Accumulated   |                 |  |
|----------------|------------------|---------------|-----------------|--|
|                | Historical costs | depreciation  | Net book values |  |
| Houses         | 7.374.299.499    | 2.898.099.539 | 4.476.199.960   |  |
| Infrastructure | 957.092.617      | 612.990.192   | 344.102.425     |  |
| Total          | 8.331.392.116    | 3.511.089.731 | 4.820.302.385   |  |

## 12. Construction-in-progress

|  | Beginning balance | Increase during the year | Inclusion into fixed assets during the year | Ending balance |
|--|-------------------|--------------------------|---|----------------|
| Acquisition of fixed assets                    | 21.922.935.834    | 1 <del>-</del>           | (21.922.935.834)                            | -              |
| Construction-in-progress  Thanh Phuoc concrete | 3.801.348.769     | 5.761.600.942            | (7.369.554.976)                             | 2.193.394.735  |
| workshop - Phase 2                             | 2.544.338.622     | 2.375.337.362            | (4.483.627.338)                             | 436.048.646    |
| Thuan Giao brick workshop                      | 344.500.531       | 1.138.908.905            | (391,959,702)                               | 1.091.449.734  |
| Other constructions                            | 912.509.616       | 2.247.354.675            | (2.493.967.936)                             | 665.896.355    |
| Total  | 25.724.284.603    | 5.761.600.942            | (29.292.490.810)                            | 2.193.394.735  |

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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

## 13. Deferred income tax assets

|                                  | Current year  | Previous year   |
|----------------------------------|---------------|-----------------|
| Beginning balance                | 610.933.432   | 5.849.185.451   |
| Inclusion into operation results | (610.933.432) | (5.238.252.019) |
| Ending balance                   |               | 610.933.432     |
| S                                |               |                 |

The corporate income tax rate used for determining deferred income tax assets is 20%.

## 14. Short-term trade payables

|  | <b>Ending balance</b> | Beginning balance |
|--|-----------------------|-------------------|
| Payables to related parties  | 76.965.248            | 66.469.293        |
| Mien Dong Joint-Stock Company  | 76.965.248            | 66.469.293        |
| Payables to other suppliers  | 16.485.251.397        | 27.166.281.081    |
| B.M.T Construction Investment Joint Stock<br>Company                       | -                     | 2.177.717.000     |
| Hop Nhan Trading Transport and Mechanical Construction Joint Stock Company | 2.772.741.100         | 1.932.218.460     |
| Hoang Phuong Dong Co., Ltd.  | 1.811.847.027         | 643.704.474       |
| Hung Ngoc Duong Construction and Trading Co.,                              |                       |                   |
| Ltd.   | 1.702.899.776         | =                 |
| Other suppliers  | 10.197.763.494        | 22.412.641.147    |
| Total  | 16.562.216.645        | 27.232.750.374    |

The Group has no overdue trade payables.

## 15. Short-term advances from customers

| The state of the s | Ending balance | Beginning balance |
|--|----------------|-------------------|
| Management Board of Thuan An City Construction Investment Project  | 32.352.000.000 | 16.500.000.000    |
| Management Board of Dau Tieng District Construction Investment Project   | 2.390.488.000  | 2.732.247.000     |
| Management Board of Ben Cat Town Construction Investment Project   | 6.196.985.000  | 標                 |
| Other customers  | 11.300.432.309 | 6.587.981.584     |
| Total  | 52.239.905.309 | 25.820.228.584    |

## 16. Taxes and other obligations to the State Budget

| iv. Takes and other own           | Beginning balance |             | Increase during the year |                      | Ending balance |             |
|-----------------------------------|-------------------|-------------|--------------------------|----------------------|----------------|-------------|
| ,                                 | Payables          | Receivables | Amount<br>payable        | Amount paid          | Payables       | Receivables |
| VAT on local sales                | 3.263.317.265     | -           | 18.465.536.256           | (21.728.853.521)     | 2              |             |
| Corporate income tax              | 4.851.254.103     | -           | 16.730.562.163           | (17.049.736.514)     | 4.532.079.752  | =           |
| Personal income tax               | 970.261.457       | -           | 1.393.565.678            | (2.481.165.679)      | -              | 117.338.544 |
| Natural resource tax              | 6.260.569.000     | × =:        | 1.235.548.600            | (7.312.143.300)      | 183.974.300    | 1.5         |
| Other taxes                       |                   | -           | 63.355.612               | (63.355.612)         | ¥              | -           |
| Fees, legal fees and other duties | 2.065.987.770     | -           | 439.794.073              | (2.433.414.124)      | 72.367.719     | -           |
| - Environmental protection<br>fee | 2.065.987.770     | u u         | 430.499.238              | OMESSAGE CONT. TO SE | 72.367.719     | -           |
| - Other payables                  | -                 |             | 9.294.835                | (9.294.835)          | -              | -           |
| Total                             | 17.411.389.595    | 1050        | 38.328.362.382           | (51.068.668.750)     | 4.788.421.771  | 117.338.544 |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### Value added tax (VAT)

The Group has to pay VAT in accordance with the deduction method at the rate of 10%.

#### Export-import duties

The Group has declared and paid these duties in line with the Customs' notices.

## Corporate income tax

The Group companies have to pay corporate income tax on taxable income at the rate of 20%.

Details of corporate income tax payable are as follows:

|  | Current year   | Previous year  |
|--|----------------|----------------|
| Corporate income tax on income subject to tax of<br>the current year<br>Adjustments of corporate income tax of the | 16.708.512.163 | 10.902.428.547 |
| previous years   | 22.050.000     |                |
| Corporate income tax to be paid  | 16.730.562.163 | 10.902.428.547 |

Determination of corporate income tax liability of the Group companies is based on prevailing regulations on tax. Nonetheless, these tax regulations may change from time to time and tax regulations applicable to variety of transactions can be interpreted differently. Hence, the tax amounts presented in the Consolidated Financial Statements can be changed upon the inspection of tax authorities.

## Natural resource tax

The Group companies have to pay natural resource tax imposed on quarrying at the rate of 10% over the taxable value.

#### Land rental

Land rental is paid according to the notices of the tax authority.

#### Other taxes

The Group has declared and paid these taxes in line with the prevailing regulations.

### 17. Payables to employees

This item reflects the salary to be paid to employees.

#### 18. Short-term accrued expenses

|   | Ending balance | Beginning balance |
|---|----------------|-------------------|
| Temporarily accrued costs of construction and       |                |                   |
| installation  | 27.754.995.768 | 18.830.736.025    |
| Expenses for rehabilitation of quarry environment   | 363.058.390    | 4.250.308.734     |
| Land rental   | -              | 7.525.603.470     |
| Appropriation of local support expenses at Tan Dong |                |                   |
| Hiep quarry   | 1.639.949.999  | 1.639.949.999     |
| Other short-term accrued expenses                   | 646.282.847    | 380.969.454       |
| Total   | 30.404.287.004 | 32.627.567.682    |
|   |                |                   |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

# 19. Other short-term payables

| Ending balance | Beginning balance  |
|----------------|--|
| 90.184.560     | 96.519.140   |
| 29.827.895     | 25.391.855   |
| 5.302.192.878  | 9.587.161.237  |
| 1.218.809.660  | ( <del>m</del> )   |
| 270.992.127    | 294.780.904  |
| 1.113.001.426  | 1.133.434.310  |
| 8.025.008.546  | 11.137.287.446   |
|                | 90.184.560<br>29.827.895<br>5.302.192.878<br>1.218.809.660<br>270.992.127<br>1.113.001.426 |

The Group has no other overdue payables.

# 20. Borrowings

# 20a. Short-term borrowings

|   | Ending balance  | Beginning balance |
|---|-----------------|-------------------|
| Short-term loans from banks                       | 238.469.917.501 | 199.930.079.165   |
| Loan from BIDV – Southern Binh Duong Branch (1)   | 220.976.161.177 | 199.930.079.165   |
| Loan from VietinBank - Binh Duong Branch (ii)     | 17.493.756.324  | =                 |
| Current portions of long-term loans (see Note No. |                 |                   |
| V.20b)  | 11.061.640.000  | 10.219.788.000    |
| Total   | 249.531.557.501 | 210.149.867.165   |
|   |                 |                   |

- Loan from BIDV Southern Binh Duong Branch is to supplement the working capital with credit line of VND 400.000.000.000 at the interest rate defined for each loan acknowledgement. The maximum loan term for each loan is 12 months. This loan is secured by mortgaging 12-month deposit balance, bonds issued by banks and some other assets, i.e. finished real estate, prepaid expenses which are land use right, tangible fixed assets, intangible fixed assets and investment property (see Notes No. V.2a, V.7, V.8, V.9, V.10 and V.11).
- Loan from VietinBank Binh Duong Branch is to supplement the working capital with credit line of VND 80.000.000.000 at the interest rate defined for each loan acknowledgement. The loan term is 06 months. This loan is secured by mortgaging some assets, i.e. bonds issued by banks, prepaid expenses which are land use right, tangible fixed assets and intangible fixed assets (see Notes No. V.2a, V.8, V.9 and V.10).

The Group is solvent over short-term loans.

Details of increases/(decreases) of short-term borrowings during the year are as follows:

|   | Beginning balance                 | Increase during the year | from long-<br>term<br>borrowings | Amount paid during the year           | Ending balance                    |
|---|-----------------------------------|--------------------------|----------------------------------|---------------------------------------|-----------------------------------|
| Short-term loans from banks                               | 199.930.079.165                   | 471.302.796.240          | =                                | (432.762.957.904)                     | 238.469.917.501                   |
| Current portions of long-<br>term loans<br>Ending balance | 10.219.788.000<br>210.149.867.165 | 471.302.796.240          | 11.760.524.000<br>11.760.524.000 | (10.918.672.000)<br>(443.681.629.904) | 11.061.640.000<br>249.531.557.501 |



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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

# 20b. Long-term borrowings

| _   | Ending balance | Beginning balance |
|---|----------------|-------------------|
| Loan from BIDV – Southern Binh Duong Branch (i) | 5.710.000.000  | =                 |
| Loan from VietinBank - Binh Duong Branch (ii)   | 36.920.067.500 | 46.300.591.500    |
| Total   | 42.630.067.500 | 46.300.591.500    |
| =   |                |                   |

- Loan from BIDV Southern Binh Duong Branch is to refund of investment in machinery and equipment for the production of unburnt bricks and purchase of vehicles at the floating interest rate. The loan term is 60 months, starting from the first disbursement date. This loan is secured by mortgaging some tangible fixed assets (see Note No. V.9).
- The medium and long-term loans from VietinBank Binh Duong Branch are to acquire fixed assets and invest in Thanh Phuoc Plant at the floating interest rate. The loan terms are 5 years and 10 years respectively, starting from the first disbursement date. These loans are secured by mortgaging some assets, i.e. prepaid expenses which are land use right, tangible fixed assets and intangible fixed assets (see Notes No. V.8, V.9 and V.10).

The Group is solvent over long-term loans.

Payment schedule of long-term borrowings is as follows:

|                        | Ending balance | Beginning balance |
|------------------------|----------------|-------------------|
| Under 1 year           | 11.061.640.000 | 10.219.788.000    |
| From 1 year to 5 years | 32.143.600.000 | 29.220.232.000    |
| Over 5 years           | 10.486.467.500 | 17.080.359.500    |
| Total                  | 53.691.707.500 | 56.520.379.500    |
|                        |                |                   |

Details of increase/(decrease) of long-term borrowings are as follows:

| Current          |  |
|------------------|--|
| year             | Previous year  |
| 46.300.591.500   | 41.810.828.000   |
| 8.360.000.000    | 15.194.480.500   |
| (270.000.000)    | (484.929.000)  |
| (11.760.524.000) | (10.219.788.000)   |
| 42.630.067.500   | 46.300.591.500   |
|                  | year 46.300.591.500 8.360.000.000 (270.000.000) (11.760.524.000) |

#### 20c. Overdue borrowings

The Group has no overdue loan.

#### 21. Provisions for short-term payables

This item reflects provisions for warranty of construction works. Details are as follows:

|                            | Current         |               |
|----------------------------|-----------------|---------------|
|                            | year            | Previous year |
| Beginning balance          | 594.328.619     | 94.827.498    |
| Increase due to extraction | 5.717.987.463   | 574.491.489   |
| Amount used                | (2.031.715.202) | (74.990.368)  |
| Ending balance             | 4.280.600.880   | 594.328.619   |
| THE WALLE                  |                 |               |

Current



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

#### 22. Bonus and welfare funds

|                           | Beginning<br>balance | Increase due<br>to<br>appropriation<br>from profit | Disbursement<br>during the<br>year | Other<br>decrease | Ending<br>balance |
|---------------------------|----------------------|--|------------------------------------|-------------------|-------------------|
| Bonus fund                | 850.570.824          | 2.426.107.907                                      | (1.186.752.400)                    | -                 | 2.089.926.331     |
| Welfare fund              | 430.347.070          | 2.952.452.541                                      | (373.400.000)                      | 20                | 3.009.399.611     |
| Bonus fund for the        |                      |  |                                    |                   |                   |
| <b>Executive Officers</b> | 910.450.245          | 2.151.424.179                                      | (1.196.765.527)                    | (294.029.351)     | 1.571.079.546     |
| Total                     | 2.191.368.139        | 7.529.984.627                                      | (2.756.917.927)                    | (294.029.351)     | 6.670.405.488     |

# 23. Owner's equity

# 23a. Statement of fluctuations in owner's equity

Information on the fluctuations in owner's equity is presented in the attached Appendix 01.

# 23b. Details of capital contribution of the owners

|                            | Ending balance  | Beginning balance |
|----------------------------|-----------------|-------------------|
| Hoa An Joint-Stock Company | 17.851.010.000  | 17.851.010.000    |
| America LLC                | 70.000          | 16.690.070.000    |
| Peter Eric Dennis          | 40.000          | 12.220.640.000    |
| PYN Elite Fund             | 11.018.480.000  | 11.018.480.000    |
| Other shareholders         | 121.431.850.000 | 92.521.250.000    |
| Total                      | 150.301.450.000 | 150.301.450.000   |
|                            | -               |                   |

## 23c. Shares

|  | Ending balance | Beginning balance |
|--|----------------|-------------------|
| Number of shares registered to be issued | 15.030.145     | 15.030.145        |
| Number of shares sold to the public      | 15.030.145     | 15.030.145        |
| - Common shares                          | 15.030.145     | 15.030.145        |
| - Preferred shares                       | <del>-</del> c | ę                 |
| Number of shares repurchased             | <b>12</b> 6    | : <del>-</del>    |
| - Common shares                          | æ              | =                 |
| - Preferred shares                       | -              | -                 |
| Number of outstanding shares             | 15.030.145     | 15.030.145        |
| - Common shares                          | 15.030.145     | 15.030.145        |
| - Preferred shares                       |                | -                 |

Face value of outstanding shares: VND 10.000.

#### 23d. Profit distribution

During the year, the Group distributed profit of 2019 in accordance with the Resolution No. 01/NQ-DHDCD dated 20 April 2020 of 2020 Annual General Meeting of Shareholders as follows:

|   |  | Amount distributed | Amount appropriated in the previous year | Amount appropriated in the current year |
|---|--|--------------------|--|---|
| • | Dividends distributed to shareholders                  | 36.072.348.000     | 18.036.174.000                           | 18.036.174.000                          |
| • | Appropriation for investment and development fund      | 19.006.738.111     | 11.901.085.565                           | 7.105.652.546                           |
| • | Appropriation for bonus and welfare funds              | 3.519.766.317      | 2.203.904.734                            | 1.315.861.583                           |
| • | Appropriation for bonus fund to the Executive Officers | 1.407.906.527      | 881.561.894                              | 526.344.633                             |
|   |  |                    |  |   |

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

In addition, the Group temporarily made the first dividend payment in 2020 in accordance with the Resolution No. 13/NQ-HĐQT dated 23 October 2020 of the Board of Management and temporarily appropriated for funds from profit of 2020 according to the profit distribution plan of 2020 approved by the Resolution No. 01/NQ-ĐHĐCĐ dated 20 April 2020 of 2020 Annual General Meeting of Shareholders as follows:

| • | Dividends distributed to shareholders                     | 18.036.174.000 |
|---|---|----------------|
| • | Appropriation for investment and development fund         | 21.938.573.872 |
| • | Appropriation for bonus and welfare funds                 | 4.062.698.865  |
| • | Appropriation for bonus fund to the Executive Officers    | 1.625.079.546  |
| 0 | Appropriation for remuneration of the Board of Management | 1.218.809.660  |

#### 24. Off-consolidated balance sheet items

## 24a. External leased assets

The total minimum lease payment in the future for irrevocable leasing contracts will be settled as follows:

|                          | Ending balance | Beginning balance |
|--------------------------|----------------|-------------------|
| Under 01 year            | 480.000.000    | 648.000.000       |
| From 01 year to 05 years | 880.000.000    | 1.320.000.000     |
| Total                    | 1.360.000.000  | 1.968.000.000     |

# 24b. Treated doubtful debts

|                                       | Ending balance | Beginning balance | Reasons for writing off |
|---------------------------------------|----------------|-------------------|-------------------------|
| Van Hai Construction Company Limited  | 484.735.894    | 484.735.894       | Irrecoverable           |
| Tien Phat Iron and Steel Construction |                |                   | Irrecoverable           |
| Company Limited                       | 660.504.913    | 660.504.913       |                         |
| Other subjects                        | 1.149.413.384  | 1.149.413.384     | Irrecoverable           |
| Total                                 | 2.294.654.191  | 2.294.654.191     |                         |

# VI. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INCOME STATEMENT

#### 1. Sales

#### 1a. Gross sales

|                                 | Current year    | Previous year   |
|---------------------------------|-----------------|-----------------|
| Sales of merchandises           | 195.900.092.341 | 307.052.884.894 |
| Sales of finished goods         | 261.096.586.496 | 250.149.565.326 |
| Sales of service provisions     | 25.280.509.324  | 43.439.856.374  |
| Sales of real estate trading    | 1.184.454.552   | 1.271.647.719   |
| Sales of construction contracts | 154.770.786.635 | 200.363.803.090 |
| Total                           | 638.232.429.348 | 802.277.757.403 |

#### 1b. Sales to related parties

Apart from sales of goods and service provisions to associates presented in Note No. V.2b, the Group also has sales of goods and service provisions to Phuc Tai Cooperative as follows:

|                         | Current year   | Previous year  |
|-------------------------|----------------|----------------|
| Sales of goods          | 4.863.740.015  | 6.075.012.555  |
| Sales of finished goods | 27.257.708.000 | 37.904.880.821 |
| Sales of services       | 9.178.886.909  | 14.933.911.336 |

Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

# 2. Sales deductions

This item reflects sales returns.

## 3. Costs of sales

|                                       | Current year    | Previous year   |
|---------------------------------------|-----------------|-----------------|
| Costs of merchandises sold            | 158.256.058.001 | 253.350.744.011 |
| Costs of finished goods sold          | 195.327.009.376 | 187.430.004.968 |
| Costs of services provided            | 21.691.411.082  | 38.399.926.117  |
| Costs of real estate trading          | 559.581.216     | 559.581.216     |
| Costs of construction activities      | 136.751.219.515 | 197.782.325.515 |
| Reversal of allowance for inventories | (72.279.430)    | (95.557.672)    |
| Total                                 | 512.512.999.760 | 677.427.024.155 |
| Lotai                                 |                 |                 |

## 4. Financial income

|                               | Current year   | Previous year  |
|-------------------------------|----------------|----------------|
| Demand deposit interests      | 27.177.420     | 26.692.423     |
| Term deposit interests        | 8.228.336.008  | 8.087.161.434  |
| Dividends and profit received | 6.970.425.000  | 5.715.428.694  |
| Interest on bonds             | 1.180.769.000  | 465.236.000    |
| Total                         | 16.406.707.428 | 14.294.518.551 |
| A V total                     |                |                |

# 5. Financial expenses

|  | Current year   | Previous year  |
|--|----------------|----------------|
| Loan interest expenses                   | 17.778.854.432 | 14.521.330.676 |
| Exchange loss arising                    | -              | 1.400.000      |
| Provisions for impairment of investments | 224.658.488    | =              |
| Total                                    | 18.003.512.920 | 14.522.730.676 |
| A Other                                  |                |                |

# 6. Selling expenses

| 3,  | Current year   | Previous year  |
|---|----------------|----------------|
| Expenses for employees                      | 1.378.774.726  | 1.841.675.882  |
| Tools, supplies                             | ₩              | 35.740.556     |
| Depreciation/(amortization) of fixed assets | 219.965.608    | 106.568.738    |
| Shipping service expenses                   | 23.694.392.182 | 17.938.963.195 |
| Other expenses                              | 9.858.717.968  | 8.952.759.222  |
| Total                                       | 35,151.850.484 | 28.875.707.593 |
| Total                                       |                |                |

## 7. General and administration expenses

|  | Current year                | Previous year               |
|--|-----------------------------|-----------------------------|
| Employees  | 11.186.353.344              | 13.068.114.747              |
| Office supplies  | 93.955.749                  | 244.218.491                 |
| Depreciation/(amortization) of fixed assets Taxes, fees and legal fees | 1.421.817.115<br>18.817.180 | 1.097.463.310<br>21.232.814 |
| Allowance/(Reversal of allowance) for doubtful                         | (15.341.925.799)            | 65.172.210                  |
| debts External services rendered                                       | 1.659.277.393               | 2.168.605.014               |
| Other cash expenses  | 5.018.523.601               | 4.907.981.689               |
| Total  | 4.056.818.583               | 21.572.788.275              |



CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

| 8. C | ther | income |
|------|------|--------|
|------|------|--------|

|   | Current year  | Previous year  |
|---|---------------|----------------|
| Proceeds from liquidation, disposal of fixed assets | 215.975.700   | 169.556.817    |
| Recover of spilled rock from the mine               | 6.841.913.635 |                |
| Leasing land and house in Thuan Giao                | 218.133.080   | 92.885.746     |
| Fines for violation of the contract                 | 195.041.043   | 83.543.306     |
| Amount for getting mineral mining rights exempted   | -             | 10.869.092.730 |
| Other income  | 1.202.972.615 | 570.720.252    |
| Total   | 8.674.036.073 | 11.785.798.851 |
|   |               |                |

# 9. Other expenses

|  | Current year | Previous year |
|--|--------------|---------------|
| Fines for administrative violations                          | 129.170.000  | 337.908.000   |
| Expenses for surveying and exploration of construction stone | -            | 488.900.000   |
| Tax fines and tax collected in arrears                       | 5.924.835    | -             |
| Other expenses   | 28.126.865   | 8.566.842     |
| Total  | 163.221.700  | 835.374.842   |

# 10. Earnings per share

# 10a. Basic/diluted earnings per share

|   | Current year                    | Previous year   |
|---|---------------------------------|-----------------|
| Accounting profit after corporate income tax        | 83.113.601.731                  | 75.851.464.005  |
| Appropriation for bonus and welfare funds           | (5.687.778.411)                 | (4.927.672.844) |
| Appropriation for remuneration of the Board of      |                                 |                 |
| Management  | (1.218.809.660)                 |                 |
| Increases/(decreases) in accounting profit used to  |                                 |                 |
| determine profit distributed to ordinary equity     |                                 |                 |
| holders   |                                 | -               |
| Profit used to calculate basic/diluted earnings per | 77-776 VERSONE PERSON IN MARKET | E0 000 E01 1/0  |
| share   | 76.207.013.660                  | 70.923.791.162  |
| The average number of ordinary shares               |                                 | 15.000.115      |
| outstanding during the year                         | 15.030.145                      | 15.030.145      |
| Basic/diluted earnings per share                    | 5.070                           | 4.719           |

# 10b. Other information

There is no transaction over the common share or potential common share from the balance sheet date until the date of these Consolidated Financial Statements.

## 11. Operating costs

|   | Current year    | I I CYTOUS year |
|---|-----------------|-----------------|
| Materials and supplies                      | 155.299.235.189 | 218.934.718.954 |
| Labor                                       | 52.756.532.696  | 59.445.971.417  |
| Depreciation/(amortization) of fixed assets | 24.081.455.787  | 22.864.360.697  |
| External services rendered                  | 134.888.007.803 | 144.011.218.832 |
| Other expenses                              | 8.184.996.624   | 55.748.157.241  |
| Total                                       | 375.210.228.099 | 501.004.427.141 |
|   | <b>====</b> 8   |                 |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

# VII. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED CASH FLOW STATEMENT

As of the balance sheet date, the Group's prepayment for acquisition of fixed assets is VND 4.360.000.000 (beginning balance: VND 0).

#### VIII. OTHER DISCLOSURES

1. Operating leased assets

As at the balance sheet date, the total minimum rental to be collected in the future from irrevocable

operating leases is as follows:

|                          | Ending balance | Beginning balance |
|--------------------------|----------------|-------------------|
| Less than 01 year        | 2.364.636.361  | 1.014.454.542     |
| From 01 year to 05 years | 6.634.909.091  | 3.970.454.542     |
| Total                    | 8.999.545.452  | 4.984.909.084     |
|                          |                |                   |

2. Transactions and balances with related parties

The Group's related parties include the key managers, their related individuals and other related parties.

2a. Transactions and balances with the key managers and their related individuals

The key managers include members of the Board of Management and the Executive Officers (the Board of Directors and the Chief Accountant). The key managers' related individuals are their close family members.

Transactions with the key managers and their related individuals

The Group has no sales of goods and service provisions and no other transactions with the key managers and their related individuals.

Receivables from and payables to the key managers and their related individuals

The receivables from and payables to the key managers and their related individuals are presented in Note No. V.5.

Income of the key managers

|                      | Position | Salary | Bonus | Remuneration | Total       |
|----------------------|----------|--------|-------|--------------|-------------|
| Current year         |          |        |       |              |             |
| Board of Management  |          |        |       |              | 0.1.050.505 |
| Mr. Vo Van Lanh      | Chairman | -      |       | - 84.053.505 | 84.053.505  |
| Mr. Nguyen Le Van    | Chairman | -      |       | - 25.000.000 | 25.000.000  |
| Mr. Tran Van Binh    | Member   | 16     |       | - 75.659.740 | 75.659.740  |
| Mr. Vo Van Lanh      | Member   |        |       | 20.000.000   | 20.000.000  |
| Mr. Nguyen Le Van    | Member   | -      |       | - 64.879.653 | 64.879.653  |
| Mr. Nguyen Huu Nghia | Member   |        |       | - 72.586.435 | 72.586.435  |
| Mr. Trinh Tien Bay   | Member   | ä      |       | - 66.439.826 | 66.439.826  |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

|   | Position   | Salary        | Bonus                      | Remuneration  | Total   |
|---|--|---------------|----------------------------|---|---|
| Executive Officers Mr. Vo Van Lanh  | General Director   | 791.695.000   | 491.683.200                | : <u>=</u> :  | 1,283.378.200   |
| Mr. Tran Van Binh   | Deputy General<br>Director   | 568.987.000   | 444.269.921                |   | 1.013.256.921   |
| Other managers<br>Mr. Nguyen Xuan Hieu  | Chief Accountant   | 483.157.000   | 424.441.984                | -   | 907.598.984   |
| Mr. Lu Minh Quan  | Corporate<br>Administrator   | <u> </u>      |                            | 53.244.805  | 53.244.805  |
| Total   |  | 1.843.839.000 | 1.360.395.105              | 461.863.964   | 3.666.098.069   |
| Previous year  Board of Management  Mr. Vo Van Lanh  Mr. Tran Van Binh  Mr. Nguyen Le Van  Mr. Nguyen Huu Nghia  Mr. Trinh Tien Bay  Ms. Le Thi Quyet  Mr. Thuong Van Huyen  Executive Officers  Mr. Vo Van Lanh  Mr. Tran Van Binh | Chairman Member Member Member Member Member Member Member General Director Deputy General Director | 700.096.400   | 791.368.994<br>553.958.295 | 343.815.000<br>180.955.000<br>254.319.000<br>32.000.000<br>32.000.000<br>235.287.000<br>148.955.000 | 343.815.000<br>180.955.000<br>254.319.000<br>32.000.000<br>32.000.000<br>235.287.000<br>148.955.000<br>1.491.465.394<br>1.066.577.895 |
| Other managers Mr. Nguyen Xuan Hieu Mr. Lu Minh Quan  | Chief Accountant Corporate   | 433.125.100   | 503.598.450                | -   | 936.723.550   |
| Total   | Administrator  | 1.645.841.100 | 1.848.925.739              | 1.227.331.000   | 4.722.097.839   |

# 2b. Transactions and balances with other related parties

Other related parties of the Group include:

| Other related parties                              | Relationship |
|--|--------------|
| Mien Dong Joint- Stock Company                     | Associate    |
| Thu Duc - Long An Centrifugal Concrete Joint Stock |              |
| Company  | Associate    |
| Phuc Tai Cooperative                               | Shareholders |

Transactions with other related parties

Apart from transactions with associates presented in Note No. V.2b and sales of goods and service provisions to other related parties which are not its associates presented in Note No. VI.1b, the Group also has other following transactions with Phuc Tai Cooperative:

|                                     | Current year   | Previous year  |
|-------------------------------------|----------------|----------------|
| Purchases of goods (finished stone) | 43.795.386.982 | 62.354.635.560 |
| Land rental                         | 480.000.000    | 480.000.000    |
| Purchases of services               | 11.093.753.208 | 13.514.822.172 |
| Purchases of fixed assets           | 3.290.909.091  | -              |

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Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Notes to the Consolidated Financial Statements (cont.)

The prices of merchandises and services supplied to other related parties are mutually agreed prices. The purchases of merchandises and services from other related parties are done at the agreed prices.

Receivables from and payables to other related parties

The receivables from and payables to other related parties are presented in Notes No. V.3, V.4, V.5 and V.14.

3. Segment information

The primary reporting format is the business segment since the Group's operations are organized and managed based on the natures of products and services provided.

3a. Information on business segment

The Group has the following main business segments:

- Segment 01: Manufacture.
- Segment 02: Construction.
- Segment 03: Construction materials.
- Segment 04: Others.

Segment information on business segment of the Group is presented in the attached Appendix 02.

3b. Information on geographical segment

All operations of the Group only take place in Vietnamese territory.

4. Subsequent events

There is no material subsequent event which is required adjustments or disclosures in the Consolidated Financial Statements.

Do Viet Cuong Preparer Nguyen Xuan Hieu Chief Accountant Vo Van Lanh General Director

CONG

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Binh Duong, 03 April 2021

9815. G TY M HỮU H VÀ TƯ V L C

Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Appendix 01: Statement of fluctuation in owner's equity

Unit: VND

|   | Capital         | Share premiums   | Investment and development fund | Retained earnings | Benefits of non-<br>controlling<br>shareholders | Total            |
|---|-----------------|------------------|---------------------------------|-------------------|---|------------------|
| Beginning balance of the previous year        | 150.301.450.000 | 2.190.000.000    | 130.069.054.885                 | 194.325.677.281   | (#)   | 476.886.182.166  |
| Profit/(loss) in the previous year            | W <del>23</del> | •                | ) <del>-</del>                  | 75.851.464.005    | (32.402.547)                                    | 75.819.061.459   |
| Appropriation for funds in the previous year  |                 | -                | 36.861.583.041                  | (46.418.289.755)  | Tari  | (9.556.706.714)  |
| Dividends, profit shared in the previous year | i.e.            | ( <del>5</del> ) |                                 | (36.072.348.000)  | *   | (36.072.348.000) |
| Other increase                                | N=,             |                  |                                 | 4.757.926.674     | (2)   | 4.757.926.674    |
| Ending balance of the previous year           | 150.301.450.000 | 2.190.000.000    | 166.930.637.926                 | 192.444.430.206   | (32.402.547)                                    | 511.834.115.585  |
|   |                 |                  |                                 |                   |   |                  |
| Beginning balance of the current year         | 150.301.450.000 | 2.190.000.000    | 166.930.637.926                 | 192.444.430.206   | (32.402.547)                                    | 511.834.115.585  |
| Capital increase in the current year          | -               | -                | 3.7                             |                   | 2.000.000.000                                   | 2.000.000.000    |
| Profit/(loss) in the current year             | 2               | 2.€              | X <del>a</del>                  | 83.113.601.731    | (1.471.444)                                     | 83.112.130.287   |
| Appropriation for funds in the current year   | -               | J <sub>E</sub>   | 29.044.226.418                  | (36.574.211.045)  | -   | (7.529.984.627)  |
| Dividends, profit shared in the current year  | -               | 1 <u>2</u>       | -                               | (36.072.348.000)  | -   | (36.072.348.000) |
| Remuneration of the Board of Management       | 2               | ( <del>*</del>   | ÷                               | (1.218.809.660)   | -   | (1.218.809.660)  |
| Adjustment of bonus fund for the Executive    |                 |                  |                                 |                   |   |                  |
| Officers in 2019                              | =               | у. <del>т</del>  | -                               | 294.029.351       | -   | 294.029.351      |
| Other decrease                                | -               | i <del>n</del> . |                                 | (2.153.783.256)   |   | (2.153.783.256)  |
| Ending balance of the current year            | 150.301.450.000 | 2.190.000.000    | 195.974.864.344                 | 199.832.909.327   | 1.966.126.009                                   | 550.265.349.680  |

Do Viet Cuong Preparer Nguyen Xuan Hieu Chief Accountant Vo Van Lanh

General Director

Binh Duong, 03 April 2021



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Appendix 02: Segment information according to business segments

Unit: VND

The information on financial performance, fixed assets, other non-current assets and remarkable non-cash expenses according to business segments of the Group is as follows:

| The information on manetal performance, fixed assets, early new con-   | Construction    | Manufacture     | Construction materials         | Others         | Total   |
|--|-----------------|-----------------|--------------------------------|----------------|---|
| Current year Net external sales  | 154.770.786.635 | 261.083.520.366 | 195.900.092.341                | 26.464.963.876 | 638.219.363.218   |
| Net inter-segment sales  Total net sales =   | 154.770.786.635 | 261.083.520.366 | 195.900.092.341                | 26.464.963.876 | 638.219.363,218   |
| Segment financial performance Expenses not attributable to segments Operating profit Financial income Financial expenses Gain or loss in joint ventures and associates Other income Other expenses Current income tax Deffered income tax Profit after tax | 18.019.567.120  | 65.828.790.420  | 37.644.034.340                 | 4.213.971.578  | 125.706.363.458<br>(39.208.669.067)<br>86.497.694.391<br>16.406.707.428<br>(18.003.512.920)<br>7.041.922.610<br>8.674.036.073<br>(163.221.700)<br>(16.730.562.163)<br>(610.933.432)<br>83.112.130.287 |
| Total expenses on acquisition of fixed assets and other non-current assets  Total depreciation/(amortization) and allocation of long-term  | 3.440.054.650   | 12.567.151.868  | 7.186.495.353<br>8.572.722.395 | 962.289.588    | 23.998.176.941  |
| Total remarkable non-cash expenses (except for depreciation/(amortization) and allocation of long-term prepayments)  | 4.103.618.257   | 14.991.2/1.0/9  | 0.3/2./22.393                  | 702.207.300    | 20.027.701.717  |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Appendix 02: Segment information according to business segments (cont.)

| _  | Construction    | Manufacture     | Construction materials | Others         | Total  |
|--|-----------------|-----------------|------------------------|----------------|--|
| Previous year Net external sales   | 200.363.803.090 | 249.984.669.587 | 307.052.884.894        | 44.711.504.093 | 802.112.861.664  |
| Net inter-segment sales  Total net sales   | 200.363.803.090 | 249.984.669.587 | 307.052.884.894        | 44.711.504.093 | 802.112.861.664  |
| Segment financial performance Expenses not attributable to segments Operating profit Financial income Financial expenses Gain or loss in joint ventures and associates Other income Other expenses Current income tax Deffered income tax Profit after tax | 2.581.477.575   | 62.650.222.291  | 53.702.140.883         | 5.751.996.760  | 124.685.837.509<br>(50.448.495.868)<br>74.237.341.641<br>14.294.518.551<br>(14.522.730.676)<br>7.000.188.500<br>11.785.798.851<br>(835.374.842)<br>(10.902.428.547)<br>(5.238.252.019)<br>75.819.061.459 |
|  |                 | ć.              |                        |                |  |
| Total expenses on acquisition of fixed assets and other non-current assets   | 1.358.073.731   | 32.959.271.837  | 28.251.830.478         | 3.123.861.847  | 65.693.037.893   |
| Total depreciation/(amortization) and allocation of long-term prepayments  | 698.816.709     | 16.959.675.564  | 14.537.392.736         | 1.558.847.190  | 33.754.732.199   |
| Total remarkable non-cash expenses (except for depreciation/(amortization) and allocation of long-term prepayments)  | 11.690.915      | 283.728.372     | 243.204.580            | 26.049.463     | 564.673.330  |



Address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An City, Binh Duong Province CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2020

Appendix 02: Segment information according to business segments (cont.)

The Group's assets and liabilities according to business segments are as follows:

|   | Construction    | Manufacture     | Construction materials | Others         | Total                              |
|---|-----------------|-----------------|------------------------|----------------|------------------------------------|
| Ending balance                            |                 |                 | _                      |                | -                                  |
| Direct assets of segment Allocated assets | 153.027.217.260 | 258.142.285.523 | 193.693.181.018        | 26.166.822.983 | 631.029.506.784                    |
| Unallocated assets Total assets           |                 |                 |                        |                | 344.851.692.755<br>975.881.199.539 |
| Total assets                              |                 |                 |                        | :              | 773.001.177.337                    |
| Direct liabilities of segment             |                 |                 |                        |                |                                    |
| Allocated liabilities                     | 101.595.971.102 | 171.382.690.281 | 128.594.423.748        | 17.372.359.240 | 418.945.444.371                    |
| Unallocated liabilities                   |                 |                 |                        |                | 6.670.405.488                      |
| Total liabilities                         |                 |                 |                        | ;              | 425.615.849.859                    |
| Beginning balance                         |                 |                 |                        |                |                                    |
| Direct assets of segment                  |                 |                 |                        |                | -                                  |
| Allocated assets                          | 150.425.713.015 | 187.679.219.427 | 230.523.919.147        | 33.567.739.179 | 602.196.590.768                    |
| Unallocated assets  Total assets          |                 |                 |                        |                | 293.359.379.697<br>895.555.970.465 |
| Total assets                              |                 |                 |                        |                |                                    |
| Direct liabilities of segment             |                 |                 | <u> </u>               | <u>"</u>       | % <u>=</u>                         |
| Allocated liabilities                     | 95.294.226.197  | 118.894.207.846 | 146.036.193.246        | 21.265.059.452 | 381.489.686.741                    |
| Unallocated liabilities                   |                 |                 |                        |                | 2.232.168.139                      |
| Total liabilities                         |                 |                 |                        |                | 383.721.854.880                    |

Do Viet Cuong Preparer

Nguyen Xuan Hieu Chief Accountant



Binh Duong, 03 April 2021

Vo Van Lanh

General Director



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