#### CONSTRUCTION INVESTMENT CORPORATION 3-2 BOARD OF DIRECTORS

#### SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

No.: 16/BC-HDQT

Binh Duong, July 20, 2018

#### REPORT ON CORPORATE GOVERNANCE

TRANSLATION

In the first 6 months of 2018

Dear:

- State Securities Commission of Vietnam;
- Ho Chi Minh Stock Exchange.
- Name of listed company: Construction Investment Corporation 3-2
- Headquarter address: No. 45A, Nguyen Van Tiet Street, Lai Thieu Ward, Thuan An Town, Binh Duong Province.
  - Phone: (0274) 3759446

Fax: (0274) 3755605

- Email: cic32bd@gmail.com
- Charter capital: 150,301,450,000 VND
- Stock code: C32.

#### I. Activities of the General Meeting of Shareholders:

No.	Resolution No.	Date	Contents		
1	01/NQ- DHDCD	26/04/2018	The Annual General Meeting of Shareholders 2018 approves the following contents:  - Audited financial statements in 2017;  - Report on Corporate Governance in 2017;  - Report of Board of Directors' activities in 2017 and operation plan in 2018;  - Report of the Board of Supervisors' activities in 2017;  - Plan of profit distribution and dividend payment in 2017; Plan of profit distribution and dividend payment in 2018;  - Remunerations for the Board of Directors and the Board of Supervisors in 2017; Remuneration plan for the Board of Directors in 2018;  - Issuing bonus issues to increase share capital from owner's equity;  - Supplementing new business lines;  - Promulgating the internal regulations on corporate governance;  - Changing management structure from the model of Board of Supervisors to the model of Internal Audit Subcommittee under Board of Directors and dismissing Board of Supervisors;  - Amending and supplementing the Charter of the company for the eighth revision;  - Title of Chairman of the Board cum General Director of the Company in 2018;  - Select AASC Auditing Firm Co., Ltd as an independent auditing company to review the financial statements of the first 6 months in 2018;		



No.	Resolution No.	Date	Contents
			- Dismissing Mr. Nguyen Xuan Hieu and Mr. Nguyen The Phi as the members of the Board of Directors since April 26, 2018; - Result of additional election of Mr. Thuong Van Huyen and Mr. Nguyen Le Van as the members of Board of Directors;

- II. Board of Directors (Report of the first 6 months of 2018):
- 1. Information about the members of the Board of Directors (BOD):

No.	Members of BOD	Positions	Starting/ ending date of being a member of BOD	Number of BOD meeting of participation	Rate of meeting participati on	Reasons for not attending meetings
1	Mr. Vo Van Lanh	Chairman of BOD, cum General Director	11/12/2008	3/3	100%	
2	Mr. Tran Van Binh	Member of BOD, cum Deputy General Director	21/04/2017	3/3	100%	
3	Ms. Le Thi Quyet	Independent member of BOD	21/04/2017	3/3	100%	
4	Mr. Thuong Van Huyen	Non-executive member of BOD	26/04/2018	1/1	100%	Additionally elected since 26/4/2018
5	Mr. Nguyen Le Van	Independent member of BOD	26/04/2018	1/1	100%	Additionally elected since 26/4/2018
6	Nguyen Xuan Hieu	Member of BOD, cum Chief Accountant	21/04/2017 26/04/2018	2/2	100%	Dismissed since 26/4/2018
7	Nguyen The Phi	Member of BOD, cum Head of Business Department	11/12/2008 26/04/2018	2/2	100%	Dismissed since 26/4/2018

Meeting invitation: The Board of Directors attended all meetings of the Board of Directors.

#### 2. Supervisory activities of the Board of Directors for Board of Management:

From January 01, 2018 to April 26, 2018, the Company applied the model of Board of Directors and Board of Supervisors (BOS). Since April 26, 2018, the Company has applied the model of Internal Audit Subcommittee under the Board of Directors and dismissed the Board of Supervisors after being approved the Annual General Meeting of Shareholders 2018.

Pursuant to the Company's Charter and the Internal Regulations on Corporate Governance, the Board of Directors has carried out the inspection and supervision of the Board of Executive General Management and other managers in the management of production and business and the implementation

of the resolutions of the General Meeting of Shareholders, the Board of Directors through exchange, discussion and interrogatory of the Board of General Management at quarterly and extraordinary meetings of the Board of Directors and through the exchange via emails, phone and direct communication in order to ensure the validity, efficiency, relevance and timeliness. The specific contents assigned by the BOD to Subcommittees are implemented according to the functions and powers and the results of activities are updated in the periodical report.

The Chairman of the Board of Directors, at the same time, is also the General Director of the Company, so it is very convenient in the corporate governance, creating a close relationship between the Board of Directors and the Board of General Management, resulting in consistency and high efficiency in management activities of the Company, facilitating the implementation of the resolutions of the Board of Directors, deeply grasping the daily business activities of the Company to timely give proper adjustment, support and direction.

In management activities, the Board of General Management expresses high sense of responsibility in work, qualifications, capacity and characteristics; is trained professionally and knowledgeable about the assigned field; has many years of experience in management and operation of the company; complies with the regime of monthly reporting on the situation of production and business activities of the Company; the strategic orientations of the Board of Directors and the resolutions of the General Meeting of Shareholders are implemented by the General Director in accordance with the plan.

Results of production and business activities in the first 6 months of 2018 are as follows:

Revenue: 327,314 million VND, reaching 48% of the whole year's plan

Post-tax profit: 48,111 million VND, reaching 42% of the whole year's plan

Taxes and payables to the State: 38,239 million VND, reaching 45% of the whole year's plan

Basic earnings per share: 3,521 VND per share

#### 3. Activities of Subcommittees under the Board of Directors:

#### 3.1. Development Policy Subcommittee:

- a. Operation situation in the first 6 months of 2018:
- Monitoring and promoting the production and business activities in units under the Company such as construction stones, concrete culverts, and construction material business to meet the planned targets.
- Completing the work of construction consultancy and allocating the production and business plan of 2018 of the Company.
- During the period, contacting the shareholders of the Company to invite to attend or authorize members of the Board of Directors to ensure the successful organization of the Annual General Meeting of Shareholders 2018.
- Receiving investment funds, securities companies that come to learn about the operation and investment opportunities in the Company such as MB Securities Company, Hung Vuong Insurance Corporation, major shareholders of the Company, etc.
- Continuing to transfer the shares in Thu Duc Centrifugal Concrete Joint Stock Company Long An and Mien Dong Joint Stock Company.
  - b. Operation program in the last 6 months of 2018:

The Development Policy Subcommittee will focus on and implement the following activities:

- Monitoring and promoting the units to implement the production and business plans to meet the planned targets in 2018.

commitment to customers, especially the customers who order large volume with a good history of payment. The factory also proposes to the Board of Directors, the Board of General Management of the Company to coordinate with relevant units, departments and agencies to be granted with a new exploitation permit, contributing to ensure the best implementation of the production and business plan.

At Construction Investment Department: It is likely not to reach the target on revenue of construction sector in 2018; the accumulated revenue of the first 5 months is 24.66% of the whole year's plan. Meanwhile, the uncompleted bidding, problems in the acceptance the project with the investor, unsatisfactory implementation have influenced the implementation of the plan. The Construction Investment Department urges to recover debts or proposes to handle debts of the Xuan Loan Private House because the debt has lasted for a long term (6 years). The leaders of the Construction Investment Department need to quickly stabilize the personnel situation from the internal factory to the construction works and operate well the construction section to overcome the shortcomings of the old Construction Factory, meeting the objectives of Management of the Company when this factory is merged into the e Management Department.

At the Company's Finance Department: At present, two factories and Construction Material Business Center 279 are both located in Binh Duong Province, all dependent accounting does not use separate invoices; diary accounting form is commonly implemented on the computer. The Audit Subcommittee selects a number of payment documents; checks costs and cost price, debt situation, receivables, payables and the performance of production and business plan.

Through the inspection of expenditure, spending and payment documents, the Company conducts the cost control and monitoring process with coordination of the Business Department, the factories and the Construction Material Business Center 279; the process of transferring vouchers is careful and reasonable, recorded the actual costs from the production teams, made vouchers, checked and compared by the investment planning department, then transferred to the accounting and finance department to recognize the incurred costs. With this monitoring process, the Company can monitor the expenses and minimize the fraud in production and business.

The Company monitors the report and analyzes debts weekly, helping the General Director to grasp the situation of the incurred debt.

During the inspection process, the Internal Audit Subcommittee found that the Company applied strict management procedures, from recognition of expenses to recognition and accounting of debts in factories and departments. The monitoring of debts follows a good, transparent procedure with clear data.

#### Some recommendations from the Internal Audit Subcommittee:

- a. Accounting the factory management costs for the Construction Material Business Center 279 is not reasonable between the two units: equipment lease unit and material business unit, causing the costs of equipment lease activities to be high, making the business results of this unit inaccurate.
- b. At present, the Company is employing more than 400 workers, particularly 100 workers for the Construction Stone Factory. In 2018, according to the new regulations, the rate of social insurance payment is calculated based on the real income of the employees. Therefore, the social insurance payment rate is very high, affecting the business results of the Company. The Audit Subcommittee recommends the workers who do the tasks assigned to the subcontractors should be transferred to the subcontractors to manage and use.
- c. The Company is imbalance between receivables and payables; the receivables are 3.2 times higher than payables, thereby increasing the cost of capital use.
- d. The business of construction materials of Center 279 is not effective because most customers buy insufficiently and have overdue debts of over 10 billion VND; if the Company does not change its business plan, and bad debts arise, resulting in setting up a provision, the Company gets losses.

- e. Construction activities: The current business management plan has not fully promoted the sense of responsibility of the direct managers. The Subcommittee proposes the Company to change the business plan into the piecework payment so that the direct managers are more active.
- f. It is recommended that the Company should approve the proposal of concrete culvert factory proposing salary payment by the revenue for the factory in order to increase productivity, increase revenue and promote the creativeness and activeness of sales teams and management unit.
- g. Construction activities and real estate business: if the progress is not speeded up, the business plan in 2018 may not be completed.

#### 3.3. Human Resources Subcommittee:

#### a. Activities in the first 6 months of 2018:

- The labor situation in the units in the first 6 months of the year fluctuates dramatically in the construction and assembly factory after concrete culvert factory when the Company plans to implement the policy of reducing the management apparatus, narrowing the operation of construction and assemble factory and changing of the method of labor use, reducing the use of official laborers and increasing the use of outsource services, helping reduce the cost of laborers directly attending the production and improve efficiency of production and business.
- The employment situation in the first 6 months of the year is relatively stable. However, the mine team under the construction stone factory has to leave jobs for 6 months due to waiting for mine exploitation permit; At construction and assembly factory, there is no work in the field of technical and traffic infrastructure, so many employees have to leave jobs to wait for work or labor reduction arrangement; at the concrete culvert factory, the production activities at Thuan Giao Concrete Workshop has been stopped and the laborers are moved to Long Nguyen and Thanh Phuoc Concrete Workshops.
- The Annual General Meeting of Shareholders 2018 passed the change of the corporate governance structure from the model of Board of Supervisors to the model of Internal Audit Committee (other name as the Internal Audit Subcommittee under the Board of Directors). The Board of Directors has set up three subcommittees including: Development Policy Committee; Human Resources, Salary, Bonus and Legislation Subcommittee and Internal Audit Subcommittee to fulfill the Board of Directors' obligations under the new governance model and to strengthen the independent members of the Board of Directors whose are Heads of the Subcommittees under the BOD.
- In the first 6 months of 2018, the total number of employees of the Company decreased by 79 employees (from 457 to 378 employees), equivalent to a decrease of 17% compared to that at the early 2018. The average salary of the first 6 months of 2018 is 10 million VND/person/month, an increase of 5% compared with the plan. The monthly payment of salary at the Company and on holidays, Lunar New Year complies with the Company's regulations.
- Introducing candidates to additionally elect independent members of the Board of Directors, meeting the standards and conditions as prescribed to introduce to the Annual General Meeting 2018 in case the shareholders, group of shareholders do not run for election or the nominees or candidates do not meet the standards or conditions.
- Jointly holding the Annual General Meeting of Shareholders 2018, submitting the accounting of remuneration of the Board of Directors, Board of Supervisors, Company Secretary in 2017 and remuneration plan in 2018; submitting the salary fund for General Director, Deputy General Director, Chief Accountant in 2017 and salary plan 2018, etc.
- Submitting to the Board of Directors for approving the re-appointment of Director of concrete culvert factory.
- Monitoring personnel changes, salary changes to advise the Board of Directors; monitoring the implementation of the regulations on salaries and bonuses.

#### b. Operation plan of the last 6 months of 2018:

- Monitoring the implementation of the regulations on salaries and bonuses; the changes in personnel and salary to advise the Board of Directors when necessary.
- Supervising the implementation of the regulations and policies on personnel and salaries, focusing on the implementation of strategic initiatives related to human resources at the Company, monitoring the implementation of the plans of training, recruitment and assessment of staff's capacity according to regulations, etc.

#### **4. Resolutions/Decisions of the Board of Directors**: (Report on the first 6 months of 2018):

No.	Resolution No.	Date	Approved contents		
1	01/NQ-HDQT	31/01/2018	- Choosing the final registration date for summarize the list for the Annual General Meeting of Shareholders 2018.		
2	02/NQ-HDQ <sub>3</sub> T	31/01/2018	- Approving the policy of buying shares and raising ownership rate in Mien Dong Joint Stock Company (MDG) up to 49%.		
3	03/NQ-HDQT	31/01/2018	- Policy of lending capital, using assets as security at BIDV Bank - South Binh Duong Branch.		
			- General Director's report on operation and business performance in December 2017 and the report on business results in 2017.		
			- Bonus for the leaders of the grassroots unit in 2017 is: 576,000,000 VND.		
			- Bonus on saving material and cost for construction stone factory in 2017 is: 1,094,367,000 VND.		
			- Implemented Salary Fund 2017 of the Board of General Management:		
			+ Salary of General Director is: 773,480,000 VND		
			+ Salary of Deputy General Director is: 565,235,000 VND		
	04/NQ-HDQT	4/NQ-HDQT 31/01/2018	+ Salary of Chief Accountant is: 464,087,000 VND		
4			- Planned Salary Fund 2018 of the Board of General Management: Based on the previous year's implemented salary level in line with the growth rate and the proportion of salary structure of the targets: Revenue (40%), Profit (40%) and Labor productivity (20%), it is calculated according to the formula:		
			Planned Salary Fund = Revenue Salary Fund + Profit Salary Fund + Labor Productivity Salary Fund		
			+ Salary of General Director: 942,383,000 VND		
			+ Salary of Deputy General Director: 688,663,000 VND		
			+ Salary of Chief Accountant: 565,429,000 VND		
			Monthly, advance payment of 80% of planned salary fund is approved, when accounting, the coefficient and actual salary fund shall be recalculated		
			- Approving the Plan and the establishment of the Organization Board of the Annual General Meeting of Shareholders 2018.		
5	05/NQ-HDQT	19/03/2018	- Approving the working contents of the Annual General Meeting of Shareholders 2018.		
			- Report of General Director on production and business activities in February 2018.		
6	06/NQ-HDQT	19/03/2018	- Investing in the box culvert production line of Thanh Phuoc Concrete Factory phase 2:		
No.	Resolution No.	Date	Approved contents		

1	
1	
-	

+ Concrete mixing station new 100%, estimated invo	
capital: 1,850,000,000 VND.	
+ Double-core vibrator new 100%, origin: German production of round culverts, box culverts, the es investment: about 620,000 Euro.	
- Agreeing the resignation application of Mr. Nguyen Xua from being a member of the Board of Directors and submit the Annual General Meeting of Shareholders 2018 for appr	itting to
- Introducing candidates to be additionally added independent members of the Board of Directors who me standards and conditions as prescribed to be introduced Annual General Meeting 2018 in case the shareholders, go shareholders do not run for election or the nominees or car do not meet the standards or conditions.	neet the to the troup of
7 07/NQ-HDQT 21/05/2018 - Approving the registration dossier for issuance of shincrease share capital from owners' equity and carrying issuance plan.	
8 08/NQ-HDQT 21/05/2018 - Policy on lending capital and using assets as security a Bank - South Binh Duong Branch.	t BIDV
9 09/NQ-HDQT 21/05/2018 - Policy on lending capital and using assets as secular Vietinbank - Binh Duong Branch.	urity at
10 10/NQ-HDQT 21/05/2018 - Policy on lending capital and using assets as security at M Bank - Binh Duong Branch.	ſB
Assigning duties to members of the Board of Director external members introduced by the Subcommittees to charge of Subcommittees under the Board of Directors:  1. Development Policy Subcommittee:  - Mr. Vo Van Lanh - Chairman of BOD cum General Di Chief of Subcommittee  - Mr. Tran Van Binh - Executive Member of BOD - Member.  Mr. Duong Van Quoc - Officer of Business Depart Member.  2. Human Resources, Salary, Bonus and Legi Department:  - Mr. Nguyen Le Van - Independent Member of the BOD of Subcommittee  - Mr. Thuong Van Huyen - Non-Executive Member of Member  - Mr. Le Thai Tu - Officer of Human Resources Depart Member  3. Internal Audit Subcommittee:  - Ms. Le Thi Quyet - Independent Member of BOD - Of Subcommittee  - Mr. Thuong Van Huyen Non-Executive Member of Member	rector - er tment - islation - Chief BOD - tment -
- Mr. Phan Huy Thuan - Officer of Business Department - N	1ember.

No.	Resolution No.	Date	Approved contents
12	12/NQ-HDQT	21/05/2018	- Dividing remuneration of the Board of Directors, Subcommittees under the Board of Directors and the persons in charge of corporate governance.
13	13/NQ-HDQT	21/05/2018	Approving to re-assignment of Mr. Huynh Ngoc Hung to be the Director of Concrete Culvert Factory, the term of 03 (three) years, from June 01, 2018.
14	14/NQ-HDQT	21/05/2018	<ul> <li>Merger of Construction and Assembly Factory and Investment Department into Construction Investment Department.</li> <li>Ending operation of Construction and Assembly Factory at No.</li> <li>9C Nguyen Van Tiet, Dong Tu Quarter, Lai Thieu Ward, Thuan An Town, Binh Duong Province.</li> </ul>
15	15/NQ-HDQT	21/05/2018	<ul> <li>General Director's report on production and business activities in April 2018.</li> <li>Deleting the Regulations on the operation of the Board of Directors because most of the contents of the Regulations have been prescribed in the Enterprise Law, the guiding documents, the Company's Charter and the Internal Regulations on corporate governance.</li> </ul>

No.	Decision No.	Date	Approved contents
1	01/QD-HDQT	23/05/2018	- Promulgating Internal Regulations on corporate governance

#### III. Board of Supervisors: (Report of the first 6 months of 2018)

#### 1. Information about members of the Board of Supervisors:

No.	Members of Board of Supervisors	Positions	Starting/ ending date of being a member of Board of Supervisors	Number of Board of Supervisors meetings of participation	Rate of meeting participation	Reasons for not attending meetings
1	Ms. Phan Thi Thanh	Chief	21/04/2017	1/1	100%	Dismissed since
	Xuan		26/04/2018			26/4/2018
_	Ms. Pham Thi Thuy	) (   1	21/04/2017	1/1	100%	Dismissed
2	Tien	Member	26/04/2018	1/1	100%	since 26/4/2018
	7200		25/04/2014	1/1	100%	Dismissed
3	3 Mr. Van Hoang Tung Member	Member	26/04/2018			since 26/4/2018

### 2. Supervision activities of Board of Supervisors against Board of Directors, Board of General Management and shareholders:

On April 26, 2018, the Annual General Meeting of Shareholders 2018 approved the change of management structure from the model of Board of Supervisors to the model of Internal Audit Subcommittee under the BOD and dismissed the Board of Supervisors.

The Board of Supervisors reports the operation status from January 01, 2018 to April 26, 2018 as follows:

- Attending and joining the Organization Board of the Annual General Meeting of Shareholders of the Company on April 26, 2018.

- On February 12, 2018, the Board of Supervisors proposed to select AASC Auditing Firm Co., Ltd to be the independent auditing company to revise the financial statement for the first 6 months of 2018 and audit the financial statement in 2018.
- On April 09, 2018, the Board of Supervisors held a meeting to inspect and supervise at the Company's office about production and business activities in the period; monitoring of the performance of contracts on purchase, sale and supply of materials and equipment at the Company; implementation of the company's financial statements in the period; monitoring of receivables; settlement of complaints and claims (if any) and gave following opinions:
- + The debts are well balanced, no more bad debts; advances are to the right person and work; inventories are appropriate between the capital and assets. In general, the use of capital and debt management in the first quarter 2018 is relatively good.
- + During the period, the Board of Supervisors did not receive complaints and denunciations; no unusual phenomena are found in the activities of the members of the Board of Directors, Board of General Management and managers at the units under the Company. All comply with the Charter, Regulations on Corporate Governance and relevant laws; Implementation of the Resolutions of the General Meeting of Shareholders, resolutions of the Board of Directors and disclosure of information is in accordance with regulations.
- 3. Coordination between the Board of Supervisors on the activities of the Board of Directors, the Board of Executive Management and other managers:
- In the period, the Board of Supervisors received the documents such as Resolutions, Decisions, Reports of the Board of Directors, reports of the Subcommittees under the Board of Directors, the Board of General Directors of the Company in the process of implementation. The Board of Supervisors was invited to attend all quarterly and extraordinarily meetings of the Board of Directors. The key issues of the Company are always in the close coordination between the Board of Supervisors, the Board of Directors and the Board of General Management of the Company.
- The Board of Supervisors was coordinated by the Board of Directors, the Board of General Management and other specialized departments of the Company to facilitate the updating of the Company's operations and information and data collection for the inspection or supervision work.
  - 4. Other activities of the Board of Supervisors (if any):

#### IV. Corporate Governance Training:

List of personnel who have corporate governance certificates issued by the State Securities Commission of Vietnam:

No.	Full name	Full name Positions	
	Board of Directors:		ě
1	Vo Van Lanh	Chairman of BOD	,
2	Tran Van Binh	Member of BOD	
3	Le Thi Quyet	Member of BOD	
	Board of Supervisors:		
1	Phan Thi Thanh Xuan	Chief of Board of Supervisors	, e
2	Van Hoang Tung	Member of Board of Supervisors	

3	Pham Thi Thuy Tien	Member of Board of	
		Supervisors	

	Board of General Manageme	ent:	
1	Vo Van Lanh	General Director	
2	Tran Van Binh	Deputy General Director	
3	Nguyen Xuan Hieu	Chief Accountant	
	Authorized person in charge	of information disclosure:	
1	Person in charge of corporate governance		

List of personnel who have not issued with corporate governance certificates:

No.	Full name	Positions	Notes
	Board of Directors:	4	
1	Thuong Van Huyen	Member of BOD	Additionally elected on 26/4/2018
2	Nguyen Le Van	Member of BOD	Additionally elected on 26/4/2018

V. List of related persons of the listed company as stipulated in Clause 34 Article 6 of the Law on Securities (Report of the first 6 months of 2018) and transactions of Company's related persons with the Company itself:

#### 1. List of Company's related persons:

No.	Name of organizations/individuals	Stock trading account (if any)	Positions at the Company (if any)	ID card No., Date of issue, Place of issue	contact	Time to be related persons	Time not to be related persons	Reasons
1	Mr. Vo Van Lanh		Chairman of BOD cum General Director			11/12/ 2008		
2	Mr. Tran Van Binh		Member of BOD cum Deputy General Director			21/4/2017		
3	Ms. Le Thi Quyet		Independent member of BOD			21/4/ 2017		

No.	Name of organizations/individuals	Stock trading account (if any)	Positions at the Company (if any)	ID card No., Date of issue, Place of issue	Head office/ contact address	Time to be related persons	Time not to be related persons	Reasons
4	Mr. Thuong Van Huyen	3	Non- executive member of BOD			26/4/ 2018		Additionally elected at General Meeting of Shareholders
5	Mr. Nguyen Le Van		Independent member of BOD			26/4/ 2018		Additionally elected at General Meeting of Shareholders
6	Mr. Nguyen Xuan Hieu		Chief Accountant	±		10/05/ 2017		
7	Ms. Phan Thi Thanh Xuan		Chief of Board of Supervisors			21/4/ 2017	26/4/ 2018	Change to model of Internal Audit Committee
8	Ms. Pham Thi Thuy Tien		Member of Board of Supervisors			21/4/ 2017	26/4/ 2018	Change to model of Internal Audit Committee
9	Mr. Van Hoang Tung		Member of Board of Supervisors	,		25/4/ 2014	26/4/ 2018	Change to model of Internal Audit Committee
10	Mr. Lu Minh Quan		Person in charge of corporate governance			10/05/ 2013		
11	Phan Huy Thuan		Officer of Business Department – Member of Internal Audit Subcommittee			21/05/ 2018	ł <sub>e</sub>	
12	Duong Van Quoc		Officer of Business Department – Member of Development Policy Subcommittee			21/05/2018		

No.	Name of organizations/ individuals	Stock trading account (if any)	Positions at the Company (if any)	ID card No., Date of issue, Place of issue	Head office/ contact address	Time to be related persons	Time not to be related persons	Reasons
13	Le Thai Tu		Officer of Human Resources Department – Member of Human Resources Subcommittee			21/05/ 2018		
	Mien Dong Joint Stock Company (Stock Code: MDG)					24/11/ 2017		Associate
	Thu Duc Centrifugal Concrete Joint Stock Company - Long An			- n		07/11/ 2017		Associate
	Hoa An Joint Stock Company (stock code: DHA)					03/11/ 2016		C32 is a leading shareholder at DHA

# 2. Transactions between the Company and Company's related persons; or between the Company with the leading shareholders, insiders, insiders' related persons: None

No.	Name of organizatio ns/ individuals	Relations hip with the Company	NSH No., Date of issue, Place of issue	Head office/ contact address	Time of transaction with the Company	Resolution/ Decision No. of the General Meeting of Shareholders/Board of Directors (if any, date of issuance)	number,	Notes
						š.	Jk.	

# 3. Transactions between insiders of listed company, between insiders' related persons with subsidiaries and companies controlled by the listed company: None.

No.	Person implementing transaction	with insiders	listed	ID card/ passport No., Date of issue, Place of issue	Address	Name of subsidiaries controlled by the listed company	Time of transaction	Number, rate of shares after transactions	Notes
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#### 4. Transactions between the Company and other entities:

- **4.1.** Transactions between the Company and the company that members of the Board of Directors, members of Board of Superiors, Executive Director (General Director) has been a founding member or member of the Board of Directors, Executive Director (General Director) for three (03) years now (as at the time of report): None.
- **4.2.** Transactions between the Company and the company that related persons of a member of the Board of Directors, member of the Board of Supervisors, Executive Director (General Director) is a member of the Board of Director, Executive Director (General Director: None.
- **4.3.** Other transactions of the Company (if any) that can be materially or non-materially beneficial for the members of the Board of Directors, members of the Board of Supervisors, Executive Director (General Director): None.

#### VI. Share transactions between the insiders and the insiders' related persons:

(Report of the first 6 months of 2018)

#### 1. List of insiders and related persons of the insiders:

No.	Full name	Stock trading account (if any)	Positions at the Company (if any)	NSH No., Date of issue, Place of issue	Address	Number of shares to be held at the ending of the period	Share rate to be held at the ending of	Notes
Boa	ard of Directors:							
1	Vo Van Lanh		Chairman of BOD cum General Director			137,726	1.01%	
	Vo Van Han					5		Father
-	Nguyen Thi Nang							Mother
	Pham Thi Hung			*				Wife
	Vo Thi Cam Huong		Vice-Head of Plan – Business Departmen t of Concrete Culvert Factory		ā	742	0.01%	Daughter
	Vo Thi Xuan Phuong						70-	Daughter
	Vo Duc Loi	*				4		Son
	Thu Duc Centrifugal Concrete Joint Stock Company - Long An				,			Member of BOD

No.	Full name	Stock trading account (if any)	Positions at the Company (if any)	NSH No., Date of issue, Place of issue	Address	Number of shares to be held at the ending of the period	Share rate to be held at the ending of the period (%)	Notes
	Mien Dong Joint Stock Company							Chairman of BOD
A	Phuoc Tien Joint Stock Company			5				Chairman of BOD
2	Tran Van Binh		Member of BOD cum Deputy General Director			6,080	0.04%	
	Tran Van Dang						(1/2)	Father
	Ngo Thi Quy							Mother
	Tran Thi Dung							Older sister
-	Tran Van Hoa					1001		Older brother
	Tran Thi Lang							Older sister
	Tran Van Canh		5.					Younger brother
	Tran Thi Vui							Younger sister
	Tran Thi Dep						8	Younger sister
	Tran Quang Thai						l <sub>i</sub>	Younger brother
	Tran Quang Son	*						Younger brother
	Nguyen Thu Hong							Wife
	Tran Binh Trong							Son

No.	Full name	Stock trading account (if any)	Positions at the Company (if any)	NSH No., Date of issue, Place of issue	Address	Number of shares to be held at the ending of the period	Share rate to be held at the ending of the period (%)	Notes
	Tran Nguyen Hong Phuc							Son
3	Ms. Le Thi Quyet		Independe nt member of BOD					
24	Le Van Ga			Deceased				Father
	Do Thi Thach			Deceased	÷			Mother
	Lai Duy Tuyen							Husband
	Lai Chi Danh			* 1				Son
	Lai Thi Nhat Minh		2					Daughter
	Le Thi Quyen							Younger sister
-	Mien Dong Joint Stock Company			,				Member of BOD
4	Thuong Van Huyen		Non- executive nember of BOD			858	0.01%	
	Thuong Van Tuong							Father
	Nguyen Thi Tua						8	Mother
	Nguyen Thi Thu Huyen							Wife
	Thuong Gia Hiet	*					+	Son
	Thuong Nhat Minh					· ·		Son
	Thuong Trung Hieu				Deceased			Older brother
,	Thuong Thi Hanh							Older sister

No.	Full name	Stock trading account (if any)	Positions at the Company (if any)	NSH No., Date of issue, Place of issue	Address	Number of shares to be held at the ending of the period	Share rate to be held at the ending of the period (%)	Notes
	Thuong Thi Phuc						•	Older sister
	Thuong Van Quy							Older brother
۵	Thuong Thi Lan	a						Older sister
	Thuong Van Luan							Older brother
	Thuong Van Quan							Younger brother
	Thuong Thi Ngoan							Younger sister
	Nguyen Le Van		Independent member of BOD					
	Nguyen Van Toan						E	Father/A doptive father
	Le Thi Nhu Le							Mother/A doptive mother
	Nguyen Dinh Tu Nhi			,				Wife
	Nguyen Khanh Nhu							Daughter
	Nguyen The Nhan							Son
	Nguyen Le Vu						·	Younger brother
	Nguyen Le Uyen Vi					,-*		Younger sister
Boar	d of General Manag	ement	·	\ 		1	V-	
	Vo Van Lanh		General F Director	Please see details	in section Bos	ard of Directors eral Director)	(Chairmar	of BOD

No.	Full name	Stock trading account (if any)	Positions at the Company (if any)	NSH No., Date of issue, Place of issue	Address	Number of shares to be held at the ending of the period	Share rate to be held at the ending of the period (%)	Notes
2	Tran Van Binh		Deputy General Director			ils in section Bo D cum Deputy		
3	Nguyen Xuan Hieu	8	Chief Accountant cum Head of Finance and Accounting Department			3,066	0.02%	
	Nguyen Xuan Dieu	•		Deceased	7			Father
	Nguyen Thi Tao				,			Mother
	Nguyen Xuan Nghia							Younger brother
	Phung Thi Kim Cuong							Wife
	Nguyen Tri Dung	2:						Son
	Nguyen Tri Nhan							Son
-	Thu Duc Centrifugal Concrete Joint Stock Company - Long An							Member of Board of Supervisors
	Mien Dong Joint Stock Company			,				Chief of Board of Supervisors
Aud	rd of Supervisors: Dis lit Committee under B ernal member in charg	oard of Dire	ectors			ent structure t	o the model	of Internal
1	Phan Huy Thuan	*	Officer of Business Department – Member of Internal Audi Subcommittee	t		1,100	0.01%	
	Phan Huy Hien			Deceased				Father
	Dang Thi Thanh Xuan					Ψ.		Mother
	Phan Huy Hieu							Older brother

No.	Full name	Stock trading account (if any)	Positions at the Company (if any)	NSH No., Date of issue, Place of issue	Address	Number of shares to be held at the ending of the period	Share rate to be held at the ending of the period (%)	Notes
	Phan Huy Thao							Older brother
	Phan Huy Hoa		4					Younger brother
	Dang Thi Cho						-	Wife
	Phan Thien Truc							Son
	Phan Thien An	2			17.			Son
	Mien Dong Joint Stock Company			1				Member of Board of Supervisors
2	Duong Van Quoc		Officer of Business Department – Member of Development Policy Subcommittee					
	Duong Tong							Father
	Kieu Thi Khuc							Mother
	Duong Thi Huyen Thi			,				Younger Sister
	Tran Thi Hong Nhan							Wife
	Duong Phuong Dong						35.	Daughter
3	Le Thai Tu		Officer of Human Resources Department – Member of Human Resources Subcommittee			800	0.01%	
	Le Xuan Tu	*						Father
	Nguyen Thi Hoa			e e		*		Mother
	Vo Thi Hang							Wife
	Le Gia Bao			9				Son

No.	Full name	Stock trading account (if any)	Positions at the Company (if any)	NSH No., Date of issue, Place of issue	Address	Number of shares to be held at the ending of the period	Share rate to be held at the ending of the period (%)	Notes
	Le Gia Nhi							Daughter
	Le Duc Mung							Younger brother
	Le Phuong Dung							Younger sister
	à	Author	rized person	in charge of inf	ormation disc	closure:		
1	Lu Minh Quan	¢	Authorized person in charge of information disclosure	,	·	858	0.01%	n n
1.1	Lu Van Muoi						H	Father
1.2	Nguyen Thi Kieu							Mother
1.3	Lu Kim Hang					*		Older sister
1.4	Lu Van Mai							Older brother
1.5	Lu Van Hoang		1					Older brother
1.6	Lu Quoc Dung		Car driver			692	0.01	Younger brother
1.7	Lu Thi Kim Hien						* 3)	Younger sister
1.8	Tran Thi Thanh Lan	76.				e d	No.	Wife
1.9	Lu Gia Ky							Son
1.10	Lu Gia Kien							Son

#### 2. Transactions of insiders and related persons for the shares of the listed company:

No.	Implementer of transactions	Relationship with insiders	Number of shares to be held at the beginning of the period		Number of shares to be held at the ending of the period		Reasons for increase, decrease (purchase, sale,	
			Number of shares	Rate	Number of shares	Rate	converting, rewarding, etc.)	
1	Vo Van Lanh	Chairman of BOD	137,726	1.01	316,166	2.31%	Purchasing shares from 03/01/2018 to 19/01/2018	

#### 3. Other transactions of leading shareholders:

No.	Implementer of	Date of transactions changing the	be hele	of shares to d before actions	Number of shares to be held after transactions		Reasons for increase, decrease (purchase, sale,
	transactions	share rate of leading shareholders	Number of shares	Rate	Number of shares	Rate %	converting, rewarding, etc.)
1	Peter Eric Dennis	22/01/2018	868,210	7.75	1,095,438	8.02	Purchase
2	AMERICA LLC	03/07/2018	952,816	6.97	956,816	7.00	Purchase

VII. Other issues to be noted (Report of the first 6 months of 2018): None

- IDS State Securities Commission of Vietnam;
- Ho Chi Minh Stock Exchange;
- Board of Directors;
- Company's website; Achieved, TK.

#### FOR. BOARD OF DIRECTORS **CHAIRMAN**

(Signed and sealed)

Vo Van Lanh

### XÁC NHẬN CỦA CÔNG TY TNHH DỊCH THUẬT CHUẨN

## CONFIRMATION OF EXACT TRANSLATION COMPANY LIMITED

Xác nhận ông **Ngô Ngọc Ánh**, CMND số 011943796 do Công an Tp Hà Nội cấp ngày 07/05/1996, đã ký trước mặt tôi tại Công ty Cổ phần Dịch Thuật Chuẩn đã dịch văn bản đính kèm trên.

This is to certify that Mr. Ngo Ngoc Anh, ID card No. 011943796 issued by Hanoi Public Security dated 07/05/1996, signed in my presence in Exact Translation Company Limited for translation of the above attached documents.

Số chứng nhận: 111706/ DTC-CK

Certification No.: 111706/DTC-CK

Ngày: 25 - 07 - 2018

Date: 25 - 07 - 2018

THAY MẶT GIÁM ĐỐC ON BEHALF OF DIRECTOR TRƯỞNG ĐẠI DIỆN VĂN PHÒNG SÀI GÒN -CHIEF REPRESENTATIVE OF SAI GON OFFICE

> (Ký và ghi rõ họ tên) (Signed and full name)

VĂN PHÒNG C ĐẠI DIỆN TẠI THÀNH PHỐ HỐ CHÍ MINH - Z CÔNG TY TRÁCH NHIỆM HẬU HẠN TO CHÍ THUẬT CHUẨN

NGUYỄN THỊ HẢO

Tôi **Ngô Ngọc Ánh**, CMND số 011943796 do Công an Tp Hà Nội cấp ngày 07/05/1996, cam kết đã dịch chính xác, phù hợp nội dung văn bản đính kèm từ Tiếng Việt sang Tiếng Anh và hoàn toàn chịu mọi trách nhiệm về bản dịch.

I, Ngo Ngoc Anh, ID card no. 011943796 issued by Hanoi Public Security dated 07/05/1996, guarantee that translated document is accurate and appropriate to attached document contents from Vietnamese to English and I am completely responsible for the translated document.

NGƯỜI DỊCH TRANSLATOR

(Ký và ghi rõ họ tên) (Signed and full name)

NGÔ NGOC ÁNH

